

**LEAGUE OF OREGON CITIES
MEDICAL PRODUCTS, MONITORS, SOFTWARE, DATA TRANSMISSION,
AND RELATED SERVICES
Solicitation No. 2535**

Intent

The League of Oregon Cities (LOC) served as Lead Agency to solicit proposals for Medical Products, Monitors, Software, Data Transmission, and Related Services. LOC works in cooperation with National Purchasing Partners “NPP” and its Government Division dba NPPGov, dba Public Safety GPO and dba Law Enforcement GPO (collectively hereinafter “NPPGov”), to service the LOC and NPPGov membership. The published Request for Proposal (RFP) contained provisions that permitted all members of LOC and NPPGov throughout the nation to “piggy-back” off the resulting Master Price Agreement.

Determination for issuing RFP vs. Sealed Bid

LOC has determined that it is advantageous for LOC to procure Medical Products, Monitors, Software, Data Transmission, and Related Services using a secure competitive RFP process evaluated based on “best value” rather than sealed bidding. Sealed bidding limits evaluation of offers solely to compliance with the requirements, provides no opportunity to compare the product and service offerings among the vendors, and uses price as the predominate deciding factor. Such limitations prevent LOC from awarding the most advantageous contract(s) to LOC and its members.

Procedure

LOC issued an RFP (2535) on May 12, 2025.

The RFP was posted to the following websites: orcities.org and nppgov.com on May 12, 2025.

The RFP was published in the DJC Oregon on May 12, 2025.

The RFP was published in USA Today on May 12, 2025.

The first RFP close date extension was extended through July 28, 2025.

The second RFP close date extension was extended through August 4, 2025.

The RFP closed on August 5, 2025.

The RFP was awarded on October 2, 2025.

The text of the published notice of solicitation is as follows:

**League of Oregon Cities (LOC)
NOTICE OF SOLICITATION**

LOC intends to enter into a master price agreement to procure the following products and services for LOC members and make them available to all members of the national cooperative purchasing program National Purchasing Partners, LLC ("NPPGov").

**Law Enforcement Equipment and Supplies #2530
Medical Products, Monitors, Software,
Data Transmission, and Related Services #2535
Staffing Services with Related Services and Solutions #2540
Leasing Services for Government #2545
Responses Due July 11, 2025**

For information or a copy of the Request for Proposal, contact LOC at rfp@orcities.org or download it from orcities.org.



May 12, 2025

Affidavit of Publication

To Whom It May Concern:

I am a duly authorized representative of MCA Russell Johns Associates LLC, the company handling the advertising matters for USA Today a daily newspaper distributed within the United States.

A public notice ad was placed by League of Oregon Cities (RFP #2530 #2535 #2540 #2545) and was published in said newspaper within the marketplace section of the National USA Today Marketplace on May 12, 2025.

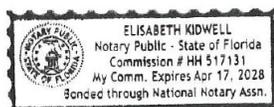


Anthony Pacini

On this 12th day of May, I attest that the attached document is a true, exact, complete, and unaltered tearsheet.



Notary



LOC received a proposal(s) from the following vendor(s):

1. AED Professionals
2. Avive Solutions
3. Ferno
4. Life-Assist
5. McKesson
6. UniFirst
7. ZOLL

Proposals were evaluated by LOC based on the criteria contained in the RFP, and awarded the following proposer(s):

1. AED Professionals
2. Avive Solutions
3. Ferno
4. Life-Assist
5. McKesson
6. ZOLL

Evaluation

The evaluation was based on the following criteria as described in the RFP (weighted):

Component Evaluated	Weight
<p>Pricing: Product price and discounts proposed included favorable pricing for cooperative purchasing. Shipping conditions.</p> <p><i>PPW Section 7.0 and Attachment D.</i></p>	25
<p>Product Line (Score only categories proposed): Breadth, variety, quality of product line and innovation of products. Warranty availability.</p> <p><i>PPW Section 9.0 and Attachment C.</i></p>	15
<p>Marketing: Marketing plan to promote the resulting contractual agreement and ability to incorporate use of agreement in their sales system throughout indicated coverage region. Willingness to allow training of salesforce.</p> <p><i>PPW Section 4.0.</i></p>	15
<p>Customer Service: Support dedicated to Participating Agencies. Ability to meet promised delivery timelines. Additional services offered. Conduct e-commerce.</p> <p><i>PPW Sub-Sections 2.3 & 2.4 and Section 6.0.</i></p>	15
<p>Proven Experience: Success in providing products and services in a timely manner. Years in business, references, and reputation. Experience with cooperative purchasing.</p> <p><i>PPW Sub-Section 1.2.</i></p>	15
<p>Coverage: Ability to provide products and services for indicated coverage region including distribution, retail & service facilities, coordination of manufacturer and distribution, and staff availability. Clearly states distribution model and provides dealer list if applicable.</p> <p><i>PPW Section 3.0 and Exhibit 1.</i></p>	10
<p>Conformance: Completeness of proposal and the degree to which the Proposer responded to the terms and all requirements and specifications of the RFP. Followed the response format and content, was clear and easily understood. Provided Term's and Condition's, if applicable.</p> <p><i>PPW Section 8.0 and 4.5 of RFP.</i></p>	5
<p><u>TOTAL</u></p>	100

Pricing Structure

AED Professionals: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

Avive Solutions: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

Ferno: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

Life-Assist: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

McKesson: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

ZOLL: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

Disclosure Note: Supplemental newspaper ads for these RFPs, published on May 12, 2025 in DJC Oregon and USA Today, contained an inadvertent error listing the proposal closing date as July 11, 2025. The official RFP documents accurately stated July 21, 2025, which fully governed the process. Proposals were solicited, received, evaluated on a best value basis, and awarded in complete compliance with this timeline per ORS Chapter 279B. No reliance on the ads was reported by proposers, and no protests were filed during the protest period. All executed contracts are valid and unaffected.

Additional Information

National Purchasing Partners
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