DocuSign Envelope ID: B558D152-3064-40BB-8C83-CDD188344913

Second Amendment to Fire Apparatus

RFP 1905

Master Price Agreement

Updated Pricing Schedule and Product Addition

This Amendment to the Master Price Agreement is entered into this 31 day of January 2021 by LEAGUE OF OREGON CITIES LOC ("Purchaser") and PIERCE MANUFACTURING, INC. ("Vendor") based upon the sales and/or service of Fire Apparatus.

RECITALS

WHEREAS, Purchaser and Vendor entered into a Master Price Agreement on or about May 27, 2020 and by this reference incorporated herein; and

WHEREAS, Purchaser and Vendor entered into the first Amendment to the Master Price Agreement on or about June 4, 2020 and by this reference incorporated herein; and

WHEREAS, Vendor desires to update the pricing schedule to reflect the rising cost of materials, wages, and health care as permitted under the terms of the Master Price Agreement; and

WHEREAS, Vendor added a new product, 8.04 Rescue Non-walk-in, CO2 Response Unit, Firefighter, Tandem; and

WHEREAS, Vendor has provided notice, on or about January 8, 2021 to update the pricing schedule and add product line 8.04 in the Master Price Agreement; and

WHEREAS, Purchaser and Vendor desire that the Master Price Agreement shall be amended in part to reflect the new pricing schedule and product line addition.

AMENDMENT TO MASTER PRICE AGREEMENT

1. **New Pricing Schedule and Product Line Addition**. Attachment A to the Master Price Agreement shall be amended in part to reflect the following as the new pricing schedule effective February 1, 2021:

ATTACHMENT A

to Master Price Agreement by and between VENDOR and PURCHASER.

PRODUCTS, SERVICES, SPECIFICATIONS AND PRICES

Pricing listed below reflects the final calculated price of 5.5% off Pierce List

Pricing Effective February 1, 2021

1.0 AERIAL PRODUCTS

Bid	ID #	Description	02/01/21 Published Contract Pricing
222	1.01	Enforcer, Alum, Single, 1500 Pump, 75' HAL Aluminum Ladder	$909,533.26
235	1.02	Enforcer, Alum, Single, 1500 Pump, 107' ASL Steel Ladder	$1,022,966.13
236	1.03	Arrow XT, Alum, Single, 1500 Pump, 107' ASL Steel Ladder	$1,099,182.01
223	1.04	Enforcer, Alum, Tandem, 1500 Pump, 107' ASL Steel Ladder	$1,101,699.33
224	1.05	Arrow XT, Alum, Tandem, 1500 Pump, 107' ASL Steel Ladder	$1,157,646.87
225	1.06	Arrow XT, Alum, Tandem, 1500 Pump, 100' Platform Steel Ladder	$1,344,388.96
226	1.07	Arrow XT, Alum, Tandem, 2000 GPM, 100' Steel Tower	$1,400,240.71
227	1.08	Arrow XT, Alum, Tandem, NPNT, 100' Steel Tower	$1,321,307.69
228	1.09	Enforcer, Alum, Tandem, 1500 Pump, 105' HDL Steel Ladder	$1,097,548.43
242	1.10	Enforcer, Alum, Single, 2000 GPM, 110' Platform	$1,114,221.04
260	1.11	Enforcer, Alum, Tandem, 2000 GPM, 110' Platform	$1,223,935.61
243	1.12	Enforcer, Alum, Single, NPNT, Tiller	$1,341,067.21
264	1.13	Enforcer, Alum, Single, 2000 GPM, Skyboom	$974,438.71

2.0 AIRCRAFT RESCUE & FIRE-FIGHTING VEHICLES

Bid	ID #	Description	02/01/21 Published Contract Pricing
Please Contact Oshkosh Airport Products			$0.00

3.0 Pumper Products

Bid	ID #	Description	02/01/21 Published Contract Pricing
229	3.01	Enforcer, 750 Gallon, 1500 GPM CSU, Husky 3	$569,964.92
230	3.02	Arrow XT, 750 Gallon, 1500 GPM CSU, Husky 3	$653,175.53
234	3.03	Saber FR, 750 Gallon, 1500 GPM CSU, Husky 3	$521,937.05
265	3.04	Freightliner, 1000 Gallon, 1250 GPM, Husky 3	$301,400.66
231	3.05	Enforcer, 500 Gallon, 1500 GPM, Husky 3, PUC	$619,370.93
232	3.06	Arrow XT, 500 Gallon, 1500 GPM, Husky 3, PUC	$712,664.21
248	3.07	Freightliner, 1000 Gallon, 1250 GPM, FXP	$262,849.82

247	3.08	Enforcer, 1500 GPM, Husky 3, Rescue Pumper	$620,588.39
249	3.09	Ford, 250 Gallon, 1500 GPM, Mini Pumper	$262,578.93
263	3.10	Enforcer, Alum, 2000 GPM, HDRP	$758,740.23

4.0 Tanker Products

Bid	ID #	Description	02/01/21 Published Contract Pricing
237	4.01	Freightliner, Tandem, 3000 Gallon, 1000 GPM, FXT	$284,662.13
266	4.02	Enforcer, 2000 Gallon, 1500 GPM, PUC	$279,706.80
250	4.03	Freightliner, Tandem, 3000 Gallon, 1000 GPM, Dryside	$907,058.17
252	4.04	Arrow XT, Tandem, 2500 Gallon, 1250 GPM, Pumper/Tanker	$787,878.93

5.0 Special Service Apparatus

Bid	ID #	Description	02/01/21 Published Contract Pricing
238	5.01	Enforcer, Single, Non-Walk-In, HDR	$551,326.04
239	5.02	Arrow XT, Single, Non-Walk-In, HDR	$629,369.14
256	5.03	Enforcer, Tandem, Combination, HDR	$797,155.11
255	5.04	Enforcer, Single, Walk-In, HDR	$777,653.09
254	5.05	Freightliner, Single Axle, ENCORE	$300,152.30

6.0 WATERCRAFT RESCUE & FIRE-FIGHTING VEHICLES

Bid	ID #	Description	02/01/21 Published Contract Pricing
		No Watercraft Rescue Vehicles submitted to RFP	$0.00

7.0 Wildland Fire Apparatus (Brush Fire)

Bid	ID #	Description	02/01/21 Published Contract Pricing
258	7.01	Freightliner, 500 Gallon, 1000 GPM, Wildland	$388,961.99

8.0 Other

Bid	ID #	Description	02/01/21 Published Contract Pricing
	8.01	Ford, Critical Response Unit, CRU-22	$228,418.98
	8.02	Camera System Fotokite Modem Portable	$44,779.25
	8.03	Camera System Fotokite Compartment Mounted	$47,786.85
	8.04	(NEW) Freightliner, Tandem, CO2 Response Unit, Non-Walk-In, HDR	$1,088,293.35

9.0 Options

Bid	ID #	Description	
All available options will follow the pricing methodology of 5.5% off list			

2. **Full Force and Effect**. In each and every other respect, the terms of the Master Price Agreement, as amended, entered into between the parties on or about May 27, 2020 shall remain in full force and effect during the term of the agreement and the parties hereto hereby ratify said Master Price Agreement in its entirety, as if fully set out herein, along with the modifications identified herein.

IN WITNESS WHEREOF, the parties have hereto signed this Amendment on the day and year first above written.

LEAGUE OF OREGON CITIES

DocuSigned by:

_____ Date February 12, 2021 | 10:29 AM PST

BY: Mike Curry

ITS: Executive Director

PIERCE MANUFACTURING, INC.

DocuSigned by:

Michael DuFrane

_____ Date February 12, 2021 | 10:08 AM PST

BY: Michael DuFrane

ITS: Vice President of Sales and Marketing

Certificate Of Completion

Envelope Id: B558D152306440BB8C83CDD188344913

Status: Completed

Subject: Please DocuSign: MPA Amendment 2 RFP 1905 Pierce - FINAL.pdf

Source Envelope:

Document Pages: 4

Signatures: 2

Certificate Pages: 5

Initials: 0

AutoNav: Enabled

EnvelopeId Stamping: Enabled

Time Zone: (UTC-08:00) Pacific Time (US & Canada)

Envelope Originator:
Marshall Stiles
1100 Olive Way
Suite 1020
Seattle, WA 98101
marshall.stiles@mynpp.com
IP Address: 73.239.90.189

Record Tracking

Status: Original
1/18/2021 1:53:23 PM

Holder: Marshall Stiles
marshall.stiles@mynpp.com

Location: DocuSign

Signer Events	Signature	Timestamp
Michael DuFrane MDufrane@piercemfg.com Vice President of Sales and Marketing Security Level: Email, Account Authentication (None)	DocuSigned by: Michael DuFrane 9F42E76988DD47A... Signature Adoption: Pre-selected Style Using IP Address: 198.190.231.14	Sent: 1/18/2021 2:00:42 PM Viewed: 2/12/2021 10:06:13 AM Signed: 2/12/2021 10:08:55 AM

Electronic Record and Signature Disclosure:
Accepted: 2/12/2021 10:06:13 AM
ID: 16670268-5d2b-4f75-a1e6-3c380245d1c1

Mike Cully mcully@orcities.org Executive Director Security Level: Email, Account Authentication (None)	DocuSigned by: 38C546F8869143E... Signature Adoption: Drawn on Device Using IP Address: 71.63.236.213	Sent: 2/12/2021 10:08:57 AM Viewed: 2/12/2021 10:29:42 AM Signed: 2/12/2021 10:29:51 AM

Electronic Record and Signature Disclosure:
Accepted: 2/12/2021 10:29:42 AM
ID: ac077ead-b5a4-4d00-ba03-4fb072e29c1f

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp
Emily Dorcey edorcey@piercemfg.com Security Level: Email, Account Authentication (None)	COPIED	Sent: 2/12/2021 10:08:56 AM

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

Carbon Copy Events	Status	Timestamp
Kris Bordnick chris.bordnick@mynpp.com Business Development NPPGov Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Not Offered via DocuSign	COPIED	Sent: 2/12/2021 10:29:52 AM Viewed: 2/12/2021 10:36:52 AM

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	1/18/2021 2:00:42 PM
Certified Delivered	Security Checked	2/12/2021 10:29:42 AM
Signing Complete	Security Checked	2/12/2021 10:29:51 AM
Completed	Security Checked	2/12/2021 10:29:52 AM

Payment Events	Status	Timestamps

Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

From time to time, National Purchasing Partners (we, us or Company) may be required by law to provide to you certain written notices or disclosures. Described below are the terms and conditions for providing to you such notices and disclosures electronically through the DocuSign system. Please read the information below carefully and thoroughly, and if you can access this information electronically to your satisfaction and agree to this Electronic Record and Signature Disclosure (ERSD), please confirm your agreement by selecting the check-box next to 'I agree to use electronic records and signatures' before clicking 'CONTINUE' within the DocuSign system.

Getting paper copies

At any time, you may request from us a paper copy of any record provided or made available electronically to you by us. You will have the ability to download and print documents we send to you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a limited period of time (usually 30 days) after such documents are first sent to you. After such time, if you wish for us to send you paper copies of any such documents from our office to you, you will be charged a $0.00 per-page fee. You may request delivery of such paper copies from us by following the procedure described below.

Withdrawing your consent

If you decide to receive notices and disclosures from us electronically, you may at any time change your mind and tell us that thereafter you want to receive required notices and disclosures only in paper format. How you must inform us of your decision to receive future notices and disclosure in paper format and withdraw your consent to receive notices and disclosures electronically is described below.

Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed at which we can complete certain steps in transactions with you and delivering services to you because we will need first to send the required notices or disclosures to you in paper format, and then wait until we receive back from you your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from us or to sign electronically documents from us.

All notices and disclosures will be sent to you electronically

Unless you tell us otherwise in accordance with the procedures described herein, we will provide electronically to you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you during the course of our relationship with you. To reduce the chance of you inadvertently not receiving any notice or disclosure, we prefer to provide all of the required notices and disclosures to you by the same method and to the same address that you have given us. Thus, you can receive all the disclosures and notices electronically or in paper format through the paper mail delivery system. If you do not agree with this process, please let us know as described below. Please also see the paragraph immediately above that describes the consequences of your electing not to receive delivery of the notices and disclosures electronically from us.

How to contact National Purchasing Partners:

You may contact us to let us know of your changes as to how we may contact you electronically, to request paper copies of certain information from us, and to withdraw your prior consent to receive notices and disclosures electronically as follows:
To contact us by email send messages to: marshall.stiles@mynpp.com

To advise National Purchasing Partners of your new email address

To let us know of a change in your email address where we should send notices and disclosures electronically to you, you must send an email message to us at bruce.busch@mynpp.com and in the body of such request you must state: your previous email address, your new email address. We do not require any other information from you to change your email address.

If you created a DocuSign account, you may update it with your new email address through your account preferences.

To request paper copies from National Purchasing Partners

To request delivery from us of paper copies of the notices and disclosures previously provided by us to you electronically, you must send us an email to marshall.stiles@mynpp.com and in the body of such request you must state your email address, full name, mailing address, and telephone number. We will bill you for any fees at that time, if any.

To withdraw your consent with National Purchasing Partners

To inform us that you no longer wish to receive future notices and disclosures in electronic format you may:

i. decline to sign a document from within your signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may;

ii. send us an email to marshall.stiles@mynpp.com and in the body of such request you must state your email, full name, mailing address, and telephone number. We do not need any other information from you to withdraw consent.. The consequences of your withdrawing consent for online documents will be that transactions may take a longer time to process..

Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current system requirements are found here: https://support.docusign.com/guides/signer-guide-signing-system-requirements.

Acknowledging your access and consent to receive and sign documents electronically

To confirm to us that you can access this information electronically, which will be similar to other electronic notices and disclosures that we will provide to you, please confirm that you have read this ERSD, and (i) that you are able to print on paper or electronically save this ERSD for your future reference and access; or (ii) that you are able to email this ERSD to an email address where you will be able to print on paper or save it for your future reference and access. Further, if you consent to receiving notices and disclosures exclusively in electronic format as described herein, then select the check-box next to 'I agree to use electronic records and signatures' before clicking 'CONTINUE' within the DocuSign system.

By selecting the check-box next to 'I agree to use electronic records and signatures', you confirm that:

- You can access and read this Electronic Record and Signature Disclosure; and
- You can print on paper this Electronic Record and Signature Disclosure, or save or send this Electronic Record and Disclosure to a location where you can print it, for future reference and access; and
- Until or unless you notify National Purchasing Partners as described above, you consent to receive exclusively through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by National Purchasing Partners during the course of your relationship with National Purchasing Partners.