

**LEAGUE OF OREGON CITIES**  
**Law Enforcement Equipment Solicitation Synopsis**  
**Solicitation No. 2010**

**Intent**

The League of Oregon Cities (LOC) served as Lead Agency to solicit proposals for Law Enforcement Equipment. LOC works in cooperation with National Purchasing Partners “NPP” and its Government Division dba NPPGov, dba Public Safety GPO and dba Law Enforcement GPO (collectively hereinafter “NPPGov”), to service the LOC and NPPGov membership. The published Request for Proposal (RFP) contained provisions that permitted all members of LOC and NPPGov throughout the nation to “piggy-back” off the resulting Master Price Agreement.

**Determination for issuing RFP vs. Sealed Bid**

LOC has determined that it is advantageous for LOC to procure Law Enforcement Equipment using a secure competitive RFP process evaluated based on “best value” rather than sealed bidding. Sealed bidding limits evaluation of offers solely to compliance with the requirements, provides no opportunity to compare the product and service offerings among the vendors, and uses price as the predominate deciding factor. Such limitations prevent LOC from awarding the most advantageous contract(s) for LOC and its members.

**Procedure**

LOC issued an RFP (2010) on January 6<sup>th</sup>, 2020.

The RFP was published in the Daily Journal of Commerce on January 9<sup>th</sup>, 2020.

The RFP was published in USA Today on January 9<sup>th</sup>, 2020.

The RFP closed on March 9<sup>th</sup>, 2020.

The RFP was awarded on April 27<sup>th</sup>, 2020.

The RFP was posted to the following web sites: [www.nppgov.com](http://www.nppgov.com), [www.orcities.org](http://www.orcities.org) and [www.findrfp.com](http://www.findrfp.com)

The text of the published notice of solicitation is as follows:



LOC received a proposal (s) from the following vendor (s):

1. Axon
2. Curtis Blueline
3. HAIX
4. MES

A copy of the log for proposals received is attached hereto.

Proposals were evaluated by LOC based on the criteria contained in the RFP and selected the following successful proposer(s):

1. Axon
2. Curtis Blueline
3. HAIX
4. MES

## **Evaluation**

The evaluation was based on the following criteria as described in the RFP (weighted):

<b>Component Evaluated</b>	<b>Weight</b>
<u>Pricing</u> : Product price and discounts proposed included favorable pricing for cooperative purchasing. Shipping conditions. <i>PPW Section 7.0 and Pricing structure.</i>	25
<u>Product Line (Score only categories proposed)</u> : Breadth, variety, quality of product line and innovation of products. Warranty availability. <i>PPW Section 9.0.</i>	15
<u>Marketing</u> : Marketing plan to promote the resulting contractual agreement and ability to incorporate use of agreement in their sales system throughout indicated coverage region. Willingness to allow training of salesforce. <i>PPW Section 4.0.</i>	15
<u>Customer Service</u> : Support dedicated to Participating Agencies. Ability to meet promised delivery timelines. Additional services offered. Conduct e-commerce. <i>PPW Sub-Sections 2.3 &amp; 2.4 and Section 6.0.</i>	15
<u>Proven Experience</u> : Success in providing products and services in a timely manner. Years in business, references and reputation. Experience with cooperative purchasing. <i>PPW Sub-Section 1.2.</i>	15
<u>Coverage</u> : Ability to provide products and services for indicated coverage region including distribution, retail & service facilities, coordination of manufacturer and distribution, and staff availability. Clearly states distribution model and provides dealer list if applicable. <i>PPW Section 3.0 and Exhibit 1.</i>	10
<u>Conformance</u> : Completeness of proposal and the degree to which the Proposer responded to the terms and all requirements and specifications of the RFP. Followed the response format and content, was clear and easily understood. Provided Term's and Condition's, if applicable. <i>PPW Section 8.0 and 4.5 of RFP.</i>	5
<b><u>TOTAL</u></b>	100

## **Pricing Structure**

**Axon:** Proposer provided a fixed pricing structure. See Price List Attachment in the resulting Master Price Agreement.

**Curtis Blueline:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**HAIX:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**MES:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

## **Additional Information**

National Purchasing Partners  
1100 Olive Way  
Suite #1020  
Seattle, WA 98101

Bruce Busch, Senior VP  
bruce.busch@mynpp.com  
(206) 515-5439  
www.nppgovernment.com

# AFFIDAVIT OF MAILING

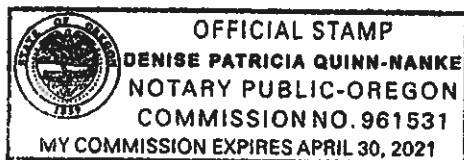
STATE OF Oregon )  
 ) ss.  
 COUNTY OF Marion )


I, Jamie Davis, being first duly sworn on oath, depose and state that I am a Contract Manager for League of Oregon Cities, a government entity performing public procurement functions. On this 6<sup>th</sup> day of January 6<sup>th</sup>, 2020, I caused to be deposited in the United States mail at Salem, Marion County, Oregon, with first class postage prepaid, one each copy of the attached NOTICE OF SOLICITATION for the MASTER AGREEMENT FOR LAW ENFORCEMENT EQUIPMENT to the following addresses:

Amtec Less-Lethal Systems Dawn T Irons Director, Distribution Development 4700 Providence Road Perry, FL 32347	Witmer Group Government Contracts 104 Independence Way Coatesville, PA 1932	Quantico Tactical TJ Gilroy VP of Government Sales 9750 Aberdeen Rd. Aberdeen, NC 28315
Chief Supply.com Jeff Touse President & CEO 8604 Cliff Cmrm Drive 105 Charlotte, NC 28269	iForce Patrol Bicycles 912 Pittsburgh Road Butler, PA 16002	The SafariLand Group Jerry Peludat Director, Domestic Sales 13386 International Parkway Jacksonville, FL 32218
CopQuest, Incorporated 365 Camino Carillo, Unit A Camarillo, CA 93012	L.N. Curtis & Sons Nick Lawrence Director, Special Programs 1800 Peralta St. Oakland, CA 94067	AXON Alissa McDowell 17800 North 85th Street Scottsdale, AZ 85255
CopsPlus.com 38-01 23rd Avenue, #407 Astoria, NY 11105	MES Seth Cosans 75 Glen Road Suite 207 Sandy Hook CT 06482	Point Blank Enterprises Tracy Hermes 2102 SW 2nd St. Pompano Beach, FL 33069
U.S. Armor Jana M. Armellino Chief Operating Officer 16433 Valley View Ave Cerritos, CA 90703	Phalanx Defense Systems Eric Johnson Executive Vice President 4352 N.E. 40th Terrace Gainesville, FL 32609	5.11 Tactical Tyler Janny 3201 N. Airport Way Manteca, CA 95336
Baker Ballistics, LLC 1048 New Holland Ave. Lancaster, PA 17601	Blauer Manufacturing 20 Aberdeen St. Boston, MA 2215	

  
 Jamie Davis

SUBSCRIBED AND SWORN TO before me this 6 day of January, 2020 by  
 Jamie Davis.



  
 NOTARY PUBLIC in the State of Oregon  
 Residing at Marion County, OR  
 My commission expires: April 30, 2021

AFFIDAVIT OF PUBLICATION

# DJC



921 S.W. Washington St. Suite 210 / Portland, OR 97205-2810  
(503) 226-1311

STATE OF OREGON, COUNTY OF MULTNOMAH--ss.

I, **Nick Bjork**, being first duly sworn, depose and say that I am a **Publisher** of the **Daily Journal of Commerce**, a newspaper of general circulation in the counties of CLACKAMAS, MULTNOMAH, and WASHINGTON as defined by ORS 193.010 and 193.020; published at Portland in the aforesaid County and State; that I know from my personal knowledge that the Goods and Services notice described as

**Case Number: NOT PROVIDED**

**WIRELESS - MOBILITY DATA & COMMUNICATIONS SOLUTIONS, APPLICATIONS, RELATED EQUIPMENT & League of Oregon Cities; Bid Location Seattle, WA, King County;**

a printed copy of which is hereto annexed, was published in the entire issue of said newspaper for 1 time(s) in the following issues:

1/8/2020

State of Oregon  
County of Multnomah

SIGNED OR ATTESTED BEFORE ME  
ON THE **8th** DAY OF **January**, 2020

Nick Bjork

Notary Public-State of Oregon



**LEAGUE OF OREGON CITIES  
(LOC)**

**NOTICE OF SOLICITATION**

LOC intends to enter into a master price agreement for the procurement of the following products and services to LOC members and available to all members of the national cooperative purchasing program National Purchasing Partners, LLC ("NPPGov").

**Wireless - Mobility Data & Communications Solutions, Applications, Related Equipment & Accessories #2005**  
**Law Enforcement Equipment #2010**  
**Leasing Services for Public Organizations #2015**  
**Public Safety Software Solutions, Data Collection, Storage & Utilization #2020**  
**Protective Coatings, Sealants, Flooring & Paint for Government #2025**  
**Consulting Services for Public Organizations #2035**  
**Responses due 5:00 pm March 9th, 2020**

For information or a copy of the Request for Proposal contact LOC, Procurement Specialist, at 503-540-6567, [rpf@orcities.org](mailto:rpf@orcities.org) or download at [www.orcities.org](http://www.orcities.org)  
Published Jan. 8, 2020. 11834774

**Nate Boike**  
**National Purchasing Partners**  
1100 Olive Way Ste 1020  
Seattle, WA 98101-1899

Order No.: 11834774  
Client Reference No:

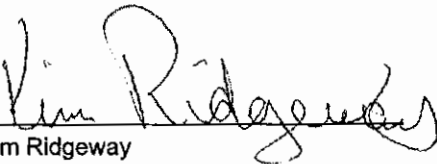
January 13, 2020

To Whom It May Concern:

I am a duly authorized representative of MCA Russell Johns Associates LLC, a company handling the advertising matters for USA Today, a daily newspaper distributed within the United States.

A public notice was placed by Public Procurement Authority and was published in said newspaper within the Marketplace section of the USA Today daily edition on January 9, 2020.

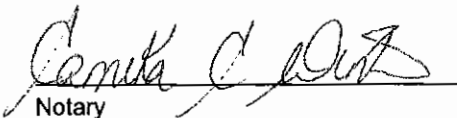
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Kim Ridgeway

Professionals Department Manager

State of Florida  
County of Pinellas

On this 13<sup>th</sup> day of January, I attest that the attached document is a true, exact, complete, and unaltered  
tearsheet.

  
Notary

**CAMIKA C. WINTER**  
Notary Public, State of Florida  
My Comm. Expires Apr. 16, 2022  
No. GG 208003



For advertising information: 1.800.397.0070 [www.russelljohns.com/usat](http://www.russelljohns.com/usat)

## NOTICES

### PUBLIC NOTICE

#### NOTICE TO OFFERORS

##### Custodial, Grounds, and Maintenance Services RFP #20-01PV

Paradise Valley Unified School District as the Lead Agency  
of 1GPA will receive sealed responses at:

15002 North 32nd Street, Phoenix, Arizona 85032 and digital  
through Bonfire <https://pvschools.bonfirehub.com/portal>  
Until Thursday, February 13, 2020 @ 1:00 PM (AZ Time Zone)

Pre-Proposal Conference will be held  
January 23, 2020 at 10:00 AM (AZ Time Zone)  
at the Paradise Valley Unified School District DAC  
Conference Room West (same address as above)

Sealed responses will be publicly opened in the  
Purchasing Conference Room immediately following the  
deadline for receiving responses at the location above.

Solicitations may be downloaded online at [www.publicpurchase.com](http://www.publicpurchase.com)  
or via AZ Purchasing at [www.azpurchasing.org](http://www.azpurchasing.org)

For additional information please contact Christy Knorr  
at 866-306-3893 or cknorr@1gpa.org

The Interlocal Purchasing System (TIPS) has posted procurement  
solicitations at [www.tips-usa.com](http://www.tips-usa.com) for the following categories:

- 200101 Assistive Technology Goods and Services
- 200102 Comprehensive Facilities Management and Services
- 200103 Catering-Food and Non-Alcoholic Drink (2)
- 200104 Technology Solutions Products and Services
- 200105 Janitorial and Sanitation Supplies and Services

Proposals are due and will be opened on February 21, 2020, at 3:00 pm  
local time. Call 866-839-8477 for problems with website or questions.

## BUSINESS

### BUSINESS OPPORTUNITIES

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## BUSINESS

### BUSINESS OPPORTUNITIES

#### Minneapolis Based Company Expanding Across Nation

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management. Excellent commissions!  
We train. Roofing/Construction  
experience a plus.

Send resume to Director at:

[tcs1982@sle.email](mailto:tcs1982@sle.email)

## NOTICES

### PUBLIC NOTICE

#### League of Oregon Cities (LOC)

##### NOTICE OF SOLICITATION

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master price agreement for the  
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members and available to  
all members of the national  
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Partners, LLC ("NPPGov").

Wireless – Mobility Data &  
Communications Solutions,  
Applications, Related  
Equipment & Accessories  
#2005

Law Enforcement

Equipment #2010

Leasing #2015

Public Safety Software  
Solutions, Data Collection,  
Storage & Utilization #2020  
Protective Coatings,  
Sealants, Flooring & Paint  
for Government #2025  
Consulting Services for  
Public Organizations #2035

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March 9th, 2020

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or download at [www.orcities.org](http://www.orcities.org)

## BUSINESS

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Edward Kondrot, MD Board Certified Ophthalmologist

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(must test/inject 4+ x a day)  
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**Call 24/7 to talk.  
800-430-4149**

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Users of Johnson and  
Johnson's Baby Powder and  
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ovarian cancer.

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cancer, you may be entitled  
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Call to see if you qualify NOW:

**800-208-3526**  
(24hrs)

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