

LEAGUE OF OREGON CITIES
Public Safety Software Solutions, Data Collection, Storage and Utilization
Solicitation Synopsis
Solicitation No. 2020

Intent

The League of Oregon Cities (LOC) served as Lead Agency to solicit proposals for Public Safety Software Solutions, Data Collection, Storage and Utilization. LOC works in cooperation with National Purchasing Partners “NPP” and its Government Division dba NPPGov, dba Public Safety GPO and dba Law Enforcement GPO (collectively hereinafter “NPPGov”), to service the LOC and NPPGov membership. The published Request for Proposal (RFP) contained provisions that permitted all members of LOC and NPPGov throughout the nation to “piggy-back” off the resulting Master Price Agreement.

Determination for issuing RFP vs. Sealed Bid

LOC has determined that it is advantageous for LOC to procure Public Safety Software Solutions, Data Collection, Storage, and Utilization using a secure competitive RFP process evaluated based on “best value” rather than sealed bidding. Sealed bidding limits evaluation of offers solely to compliance with the requirements, provides no opportunity to compare the product and service offerings among the vendors, and uses price as the predominate deciding factor. Such limitations prevent LOC from awarding the most advantageous contract(s) for LOC and its members.

Procedure

LOC issued an RFP (2020) on January 6th, 2020.

The RFP was published in the Daily Journal of Commerce on January 9th, 2020.

The RFP was published in USA Today on January 9th, 2020.

The RFP closed on March 9th, 2020.

The RFP was awarded on April 27th, 2020.

The RFP was posted to the following web sites: www.nppgov.com, www.oregocities.org and www.findrfp.com

The text of the published notice of solicitation is as follows:

**LEAGUE OF OREGON CITIES
(LOC)**

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**Wireless - Mobility Data &
Communications Solutions,
Applications, Related Equipment &
Accessories #2005**

**Law Enforcement Equipment #2010
Leasing Services for Public
Organizations #2015**

**Public Safety Software Solutions,
Data Collection, Storage & Utilization
#2020**

**Protective Coatings, Sealants,
Flooring & Paint for Government
#2025**

**Consulting Services for Public
Organizations #2035**

**Responses due 5:00 pm
March 9th, 2020**

For information or a copy of the Request for Proposal contact LOC, Procurement Specialist, at 503-540-6567, rfp@orcities.org or download at www.orcities.org

Published Jan. 8, 2020. 11834774

LOC received a proposal (s) from the following vendor (s):

1. Building Reports
2. Carbyne 911
3. Central Square
4. Deccan International
5. Emergency Reporting
6. Geocomm
7. Gtechna
8. Informer Systems
9. Openlattice
10. Optimum Technology
11. Priority 5 Holding
12. US Digital Design
13. ZOLL

A copy of the log for proposals received is attached hereto.

Proposals were evaluated by LOC based on the criteria contained in the RFP and selected the following successful proposer(s):

1. Building Reports
2. Carbyne 911
3. Central Square
4. Deccan International
5. Emergency Reporting
6. Geocomm
7. Gtechna
8. Informer Systems
9. Openlattice
10. Optimum Technology
11. Priority 5 Holding
12. US Digital Design
13. ZOLL

Evaluation

The evaluation was based on the following criteria as described in the RFP (weighted):

Component Evaluated	Weight
<u>Pricing</u> : Product price and discounts proposed included favorable pricing for cooperative purchasing. Shipping conditions. <i>PPW Section 7.0 and Pricing structure.</i>	25
<u>Product Line (Score only categories proposed)</u> : Breadth, variety, quality of product line and innovation of products. Warranty availability. <i>PPW Section 9.0.</i>	15
<u>Marketing</u> : Marketing plan to promote the resulting contractual agreement and ability to incorporate use of agreement in their sales system throughout indicated coverage region. Willingness to allow training of salesforce. <i>PPW Section 4.0.</i>	15
<u>Customer Service</u> : Support dedicated to Participating Agencies. Ability to meet promised delivery timelines. Additional services offered. Conduct e-commerce. <i>PPW Sub-Sections 2.3 & 2.4 and Section 6.0.</i>	15
<u>Proven Experience</u> : Success in providing products and services in a timely manner. Years in business, references and reputation. Experience with cooperative purchasing. <i>PPW Sub-Section 1.2.</i>	15
<u>Coverage</u> : Ability to provide products and services for indicated coverage region including distribution, retail & service facilities, coordination of manufacturer and distribution, and staff availability. Clearly states distribution model and provides dealer list if applicable. <i>PPW Section 3.0 and Exhibit 1.</i>	10
<u>Conformance</u> : Completeness of proposal and the degree to which the Proposer responded to the terms and all requirements and specifications of the RFP. Followed the response format and content, was clear and easily understood. Provided Term's and Condition's, if applicable. <i>PPW Section 8.0 and 4.5 of RFP.</i>	5
<u>TOTAL</u>	100

Pricing Structure

Building Reports: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

Carbyne 911: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

Central Square: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

Deccan International: Proposer provided a fixed pricing structure. See Price List Attachment in the resulting Master Price Agreement.

Emergency Reporting: Proposer provided a fixed pricing structure. See Price List Attachment in the resulting Master Price Agreement.

Geocomm: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

Gtechna: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

Informer Systems: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

Openlattice: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

Optimum Technology: Proposer provided a fixed pricing structure. See Price List Attachment in the resulting Master Price Agreement.

Priority 5 Holding: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

US Digital Design: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

Zoll: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

Additional Information

National Purchasing Partners
1100 Olive Way
Suite #1020
Seattle, WA 98101

Bruce Busch, Senior VP
bruce.busch@mynpp.com
(206) 515-5439
www.nppgovernment.com

AFFIDAVIT OF MAILING

STATE OF Oregon)
) ss.
COUNTY OF Marion)

I, Jamie Davis, being first duly sworn on oath, depose and state that I am a Contract Manager for League of Oregon Cities, a government entity performing public procurement functions. On this 6th day of January, 2020, I caused to be deposited in the United States mail at Salem, Marion County, Oregon, with first class postage prepaid, one each copy of the attached NOTICE OF SOLICITATION for the MASTER AGREEMENT FOR PUBLIC SAFETY SOFTWARE SOLUTIONS, DATA COLLECTION, STORAGE AND UTILIZATION to the following addresses:

Action Training Systems 1040 NE Hostmark St Ste 100 Poulsbo, WA 98370-7337	Deccan International 5935 Cornerstone Ct. West Ste 230 San Diego, CA 92121	ESRI Brian Lantz 8615 Westwood Center Drive Vienna, VA 22182
BEC Technologies, Inc. Liza Hutton 3301 Matrix Drive Suite 200 Richardson, TX 75082	Digitech Computer 480 Bedford Road Building 600 2 nd Floor Chappaqua, NY 10514	ESRI Ivan Konermann 3325 Springbank Lane Ste 200 Charlotte, NC 28226-3343
Bluetracs Dan Abert 4900 Ritter Rd. Suite 1000 Mechanicsburg, PA 17055	DLT Solutions LLC Brad Marshall 2411 Dulles Corner Park Suite 800 Herndon, VA 20171	Fatpot Becky Ward 655 Medical Drive Ste 100 Bountiful, UT 84010
Building Reports 1325 Satellite Boulevard Suite 1607 Suwanee, GA 30024	En Pointe Technologies Dale Phelps 1940 E. Mariposa Ave El Segundo, CA 90245	FDM Software, Ltd. 949 West 3 rd Street Ste 113 North Vancouver, BC V7P3P7 Canada
Callback Staffing Solutions 1867 Williams Hwy #211 Grants Pass, OR 97527	ESO Solutions 9020 N Capital of Texas Hwy Ste 2-300 Austin, TX 78759	FIREHOUSE Software 2900 100 th St. Suite 309 Urbandale, IA 50322
Coelo Company of Design Douglas Baily PO Box 2292 Corvallis, OR 97339	ECM2 1008 Corporate Lane Export, PA 15362	First In by Westnet 15542 Chemical Lane Huntington Beach, CA 92649
COMPU-DATA International, LLC Carlos Gutierrez 2203 Timberloch Place Suite 100 The Woodlands, TX 77380	Emergency Reporting Trey Carpenter 851 Coho Way Ste 307 Bellingham, WA 98225	Hiperweb Kelly Ball 3855 Shallowford Rd Ste 325 Marietta, GA 30062
Data911 Computer Systems 2021 Challenger Drive Alameda, CA 94501	emsCharts 125 Warrendale Bayne Road Suite 100 Warrendale, PA 15086	Hyland Software Lisa McNeeley 28500 Clemens Road Westlake, OH 44145

IamResponding Daniel Seidberg PO Box 93 Dewitt, NY 13214	Moderas Chris Thompson 7 Kalmia Drive Glenville, NY 12302	Schedule Express Mark Musick 560 South Winchester Blvd Suite 500 San Jose, CA 95128
Imagetrend Inc Toby Ritt 20855 Kensington Blvd. Lakeville, MN 55044	One Step 171 Weld Street PO Box 1124 Parksville, BC V9P2H2 Canada	Softmart Jen Hadler 450 Acorn Lane Downington, PA 19335
Kronos 50 Corporate Park Irvine, CA 92606-5105	OnScene Technologies, Inc. Erik Endress 19 Spear Road Suite 310 Ramsey, NJ 07446	Spidr Tech Rahul Sidhu 1407 Broadway 24 th Floor New York, NY 10018
Lexipol Dennis Lata 6B Liberty Suite 200 Aliso Viejo, CA 92656	Opportunity Space Alexander Kapur 21 Drydock Avenue 6 th Floor Boston, MA 02210	Spillman Technologies Inc Cathy Thompson 4625 Lake Park Blvd. Salt Lake City, UT 84120
LiveStories EA Weymuller 1904 3 rd Ave Suite 100 Seattle, WA 98101	Penton Media Michael Keating 6190 Powers Ferry Rd., NW Suite 320 Atlanta, GA 30339	StreetWise CADlink 249 Normandy Road Mooresville, NC 28117
McKesson Business Performance Services 5995 Windward Parkway Alpharetta, GA 30005	Penton Public Infrastructure Matt Welty 9160 Powers Ferry NW Suite 320 Atlanta, GA 30339	Sunflower Systems Robert Kaehler 2420 Camino Ramon Suite 130 San Ramon, CA 94583
MedaPoint Scott Streicher 3005 South Lamar Blvd Suite D109-136 Austin, TX 78704	Power DMS Tim Gunther 101 S. Garland Ave Ste 300 Orlando, FL 32801	Tableau 837 North 34 th Street Suite 200 Seattle, WA 98103
Medic-CE.com, LLC PO Box 540141 Houston, TX 77254	SaiTech Inc 10411 Motor City Drive Suite 670 Bethesda, MD 20817	Target Solutions Phil Coons 10805 Rancho Bernado Road Suite 200 San Diego, CA 92127
MobileEyes PO Box 3395 Peachtree City, GA 30269	Salamander Technologies 122 W State St Traverse City, MI 49684	Tyler Technologies 840 W. Long Lake Rd Troy, MI 48098
Incident Response Technologies, Inc. Kacy Greene 5445 DTC Parkway, Penthouse 4 Greenwood Village, CO 80111	Infojini Paul Joseph 891 Elkridge Landing Rd #190 Linthicum Heights, MD 21090	CDW Kevin Cucuel 75 Tri-State international Lincolnshire, Illinois 60069

PCG Health Ken Riddle 999 18 th St., Suite 1425, Denver, CO. 80202	First Due Size Up Kevin Collier 33 Irving Place New York, NY 10003	ZOLL Kurt McLeod 11802 Ridge Parkway Suite 400 Broomfield, CO 80021
Hughes Fire Equipment Rex Hughes 910 Shelley St. Springfield, OR 97477		

Jamie Davis
Jamie Davis

SUBSCRIBED AND SWORN TO before me this 6 day of January, 2020 by
Jamie Davis.



Denise
NOTARY PUBLIC in the State of Oregon
Residing at Marion County - OR
My commission expires: April 30, 2021

AFFIDAVIT OF PUBLICATION

DJC



921 S.W. Washington St. Suite 210 / Portland, OR 97205-2810
(503) 226-1311

STATE OF OREGON, COUNTY OF MULTNOMAH--ss.

I, **Nick Bjork**, being first duly sworn, depose and say that I am a **Publisher** of the **Daily Journal of Commerce**, a newspaper of general circulation in the counties of CLACKAMAS, MULTNOMAH, and WASHINGTON as defined by ORS 193.010 and 193.020; published at Portland in the aforesaid County and State; that I know from my personal knowledge that the Goods and Services notice described as

Case Number: NOT PROVIDED

WIRELESS - MOBILITY DATA & COMMUNICATIONS SOLUTIONS, APPLICATIONS, RELATED EQUIPMENT & League of Oregon Cities; Bid Location Seattle, WA, King County;

a printed copy of which is hereto annexed, was published in the entire issue of said newspaper for 1 time(s) in the following issues:

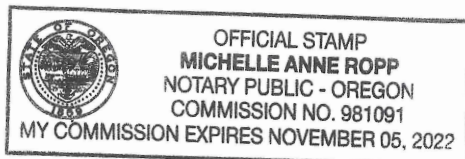
1/8/2020

State of Oregon
County of Multnomah

SIGNED OR ATTESTED BEFORE ME
ON THE **8th** DAY OF **January**, 2020

Nick Bjork

Notary Public-State of Oregon



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Published Jan. 8, 2020. 11834774

Nate Boike
National Purchasing Partners
1100 Olive Way Ste 1020
Seattle, WA 98101-1899

Order No.: 11834774
Client Reference No:

January 13, 2020

To Whom It May Concern:

I am a duly authorized representative of MCA Russell Johns Associates LLC, a company handling the advertising matters for USA Today, a daily newspaper distributed within the United States.

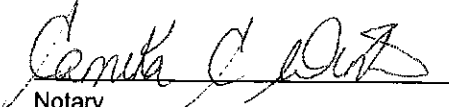
A public notice was placed by Public Procurement Authority and was published in said newspaper within the Marketplace section of the USA Today daily edition on January 9, 2020.


Kim Ridgeway

Professionals Department Manager

State of Florida
County of Pinellas

On this 13th day of January, I attest that the attached document is a true, exact, complete, and unaltered
tearsheet.


Notary

CAMIKA C. WINTER
Notary Public, State of Florida
My Comm. Expires Apr. 16, 2022
No. GG 208003

For advertising information: 1.800.397.0070 www.russelljohns.com/usat

NOTICES

PUBLIC NOTICE

NOTICE TO OFFERORS

Custodial, Grounds, and Maintenance Services RFP #20-01PV

Paradise Valley Unified School District as the Lead Agency
of 1GPA will receive sealed responses at:

15002 North 32nd Street, Phoenix, Arizona 85032 and digital
through Bonfire <https://pvschools.bonfirehub.com/portal>
Until Thursday, February 13, 2020 @ 1:00 PM (AZ Time Zone)

Pre-Proposal Conference will be held
January 23, 2020 at 10:00 AM (AZ Time Zone)
at the Paradise Valley Unified School District DAC
Conference Room West (same address as above)

Sealed responses will be publicly opened in the
Purchasing Conference Room immediately following the
deadline for receiving responses at the location above.

Solicitations may be downloaded online at www.publicpurchase.com
or via AZ Purchasing at www.azpurchasing.org

For additional information please contact Christy Knorr
at 866-306-3893 or cknorr@1gpa.org

The Interlocal Purchasing System (TIPS) has posted procurement
solicitations at www.tips-usa.com for the following categories:

- 200101 Assistive Technology Goods and Services
- 200102 Comprehensive Facilities Management and Services
- 200103 Catering-Food and Non-Alcoholic Drink (2)
- 200104 Technology Solutions Products and Services
- 200105 Janitorial and Sanitation Supplies and Services

Proposals are due and will be opened on February 21, 2020, at 3:00 pm
local time. Call 866-839-8477 for problems with website or questions.

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Law Enforcement

Equipment #2010

Leasing #2015

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