

**LEAGUE OF OREGON CITIES  
FIRE FIGHTING EQUIPMENT, SCBA, AND PROTECTIVE GEAR  
Solicitation No. 2555**

**Intent**

The League of Oregon Cities (LOC) served as Lead Agency to solicit proposals for Fire Fighting Equipment, SCBA, and Protective Gear. LOC works in cooperation with National Purchasing Partners (“NPP”) and its Government Division, dba NPPGov, dba Public Safety GPO, and dba Law Enforcement GPO (collectively hereinafter “NPPGov”), to service the LOC and NPPGov membership. The published Request for Proposal (RFP) contained provisions that permitted all members of LOC and NPPGov throughout the nation to “piggy-back” off the resulting Master Price Agreement.

**Determination for issuing RFP vs. Sealed Bid**

LOC has determined that it is advantageous for LOC to procure Fire Fighting Equipment, SCBA, and Protective Gear using a secure competitive RFP process evaluated based on “best value” rather than sealed bidding. Sealed bidding limits evaluation of offers solely to compliance with the requirements, provides no opportunity to compare the product and service offerings among the vendors, and uses price as the predominant deciding factor. Such limitations prevent LOC from awarding the most advantageous contract(s) to LOC and its members.

**Procedure**

LOC issued an RFP (2555) on September 15, 2025.

The RFP was posted to the following websites: [orcities.org](http://orcities.org) and [nppgov.com](http://nppgov.com) on September 15, 2025.

The RFP was published in the Daily Journal of Commerce on September 15, 2025.

The RFP was published in USA Today on September 15, 2025.

The RFP Close Date was extended on November 14, 2025.

The RFP closed on December 5, 2025.

The RFP was awarded on January 29, 2026.

The RFP was posted to the following websites: [orcities.org](http://orcities.org) and [nppgov.com](http://nppgov.com).

The text of the published notice of solicitation is as follows:

**League of Oregon Cities (LOC)  
NOTICE OF SOLICITATION**

LOC intends to enter into a master price agreement to procure the following products and services for LOC members and make them available to all members of the national cooperative purchasing program, National Purchasing Partners, LLC (“NPPGov”).

**CONNECTIVITY SOLUTIONS FOR PUBLIC SAFETY  
AND GOVERNMENT #2550**

**FIRE FIGHTING EQUIPMENT, SCBA,  
AND PROTECTIVE GEAR #2555**

**FIRE APPARATUS, AMBULANCE, AND OTHER FIRST RESPONDER  
VEHICLES, ACCESSORIES, AND SERVICE #2560**

**Responses Due November 14, 2025**

For information or a copy of the Request for Proposal, contact LOC at [rfp@orcities.org](mailto:rfp@orcities.org) or download it from [orcities.org](http://orcities.org).



September 15, 2025

**Affidavit of Publication**

To Whom It May Concern:

I am a duly authorized representative of MCA Russell Johns Associates LLC, the company handling the advertising matters for USA Today a daily newspaper distributed within the United States.

A public notice ad was placed by League of Oregon Cities (RFP #2550 #2555#2540 #2560) and was published in said newspaper within the marketplace section of the National USA Today Marketplace on September 15, 2025.

  
\_\_\_\_\_  
Anthony Pacini

On this 15th day of September, I attest that the attached document is a true, exact, complete, and unaltered tearsheet.

  
\_\_\_\_\_  
Notary



Russell Johns Associates 17110 Gunn Hwy, Odessa Florida 33556



LOC received a proposal from the following vendor(s):

Allstar Fire Equipment  
Arctic Compressor  
Avon Protection Systems  
Bauer Compressors Inc.  
Bauer Compressors - San Francisco  
Baysingers Uniforms and Equipment  
Casco Industries  
Chief 360  
Circul-Air  
Emergency Equipment Professionals  
FireTech  
First Due  
GearGrid  
HAIX  
Thin Red Line Decon (withdrawn)  
Holmatro  
Innotex  
L.N. Curtis & sons  
Lanco North America  
Life-Assist Inc. (withdrawn)  
LION First Responders PPE  
MES Life Safety  
Municipal Equipment Company (Meco Fire)  
North America Fire Equipment Co. (NAFECO)  
Seek Thermal  
Sentinel  
Sunbelt Fire  
Ten-8 Fire & Safety  
Toxic Suppression  
Veridian Fire Protective Gear  
W.S. Darley & Co.

LOC evaluated proposals against the criteria in the RFP. LOC awarded the following proposer(s):

Allstar Fire Equipment  
Arctic Compressor  
Avon Protection Systems  
Bauer Compressors Inc.  
Bauer Compressors - San Francisco  
Baysingers Uniforms and Equipment  
Chief 360  
Circul-Air  
Emergency Equipment Professionals  
First Due  
GearGrid  
HAIX  
Holmatro  
Innotex  
L.N. Curtis & sons  
Lanco North America  
LION First Responders PPE  
MES Life Safety  
Municipal Equipment Company (Meco Fire)  
North America Fire Equipment Co. (NAFECO)  
Seek Thermal  
Sunbelt Fire  
Ten-8 Fire & Safety  
Toxic Suppression  
Veridian Fire Protective Gear  
W.S. Darley & Co.

## Evaluation

The evaluation was based on the following criteria as described in the RFP (weighted):

Component Evaluated	Weight
<p><b>Pricing:</b> Product price and discounts proposed included favorable pricing for cooperative purchasing. Shipping conditions.</p> <p><i>PPW Section 7.0 and Attachment D.</i></p>	25
<p><b>Product Line (Score only categories proposed):</b> Breadth, variety, quality of product line and innovation of products. Warranty availability.</p> <p><i>PPW Section 9.0 and Attachment C.</i></p>	15
<p><b>Marketing:</b> Marketing plan to promote the resulting contractual agreement and ability to incorporate use of agreement in their sales system throughout indicated coverage region. Willingness to allow training of salesforce.</p> <p><i>PPW Section 4.0.</i></p>	15
<p><b>Customer Service:</b> Support dedicated to Participating Agencies. Ability to meet promised delivery timelines. Additional services offered. Conduct e-commerce.</p> <p><i>PPW Sub-Sections 2.3 &amp; 2.4 and Section 6.0.</i></p>	15
<p><b>Proven Experience:</b> Success in providing products and services in a timely manner. Years in business, references, and reputation. Experience with cooperative purchasing.</p> <p><i>PPW Sub-Section 1.2.</i></p>	15
<p><b>Coverage:</b> Ability to provide products and services for indicated coverage region including distribution, retail &amp; service facilities, coordination of manufacturer and distribution, and staff availability. Clearly states distribution model and provides dealer list if applicable.</p> <p><i>PPW Section 3.0 and Exhibit 1.</i></p>	10
<p><b>Conformance:</b> Completeness of proposal and the degree to which the Proposer responded to the terms and all requirements and specifications of the RFP. Followed the response format and content, was clear and easily understood. Provided Term's and Condition's, if applicable.</p> <p><i>PPW Section 8.0 and 4.5 of RFP.</i></p>	5
<p><b><u>TOTAL</u></b></p>	100

Number of Proposers	Proposer	Pricing Score	Product Line Score	Marketing Score	Customer Service Score	Proven Experience Score	Coverage Score	Conformance Score	Total Score	Rank
1	Allstar Fire Equipment	108	50	40	40	45	30	17	330	26
2	Arctic Compressor	75	50	55	50	55	33	18	337	23
3	Avon Protection Systems	100	60	60	60	65	40	20	405	1
4	Bauer Compressors - San Francisco	108	55	50	50	60	33	18	375	8
5	Bauer Compressors Inc.	100	55	45	50	55	33	17	355	18
6	Baysingers Uniforms and Equipment	108	55	50	60	55	30	17	375	8
7	Casco Industries	92	55	40	45	40	33	15	320	27
8	Chief 360	100	50	55	50	50	33	18	357	16
9	Circul-Air	92	60	55	50	60	37	17	370	11
10	Emergency Equipment Professionals	100	55	50	45	40	30	15	335	25
11	FireTech	0	0	0	0	0	0	0	0	29
12	First Due	92	55	45	50	50	33	17	342	21
13	GearGrid	83	60	50	50	60	37	17	357	16
14	HAIX	108	55	45	55	55	33	17	368	13
15	Holmatro	92	65	50	50	55	37	18	367	14
16	Innotex	108	60	55	55	60	37	18	393	5
17	L.N. Curtis & sons	117	65	55	60	60	30	18	405	1
18	Lanco North America	83	55	45	45	55	37	18	338	22
19	LION First Responders PPE	108	60	60	55	55	40	18	397	4
20	MES Service Company	100	60	45	50	50	30	17	352	20
21	Municipal Equipment Company	108	60	45	50	60	33	17	373	10
22	North America Fire Equipment Co.	108	60	55	55	60	33	18	390	6
23	Seek Thermal	92	45	65	50	60	33	17	362	15
24	Sentinel	100	45	45	45	45	23	15	318	28
25	Sunbelt Fire	100	55	45	45	60	33	17	355	18
26	Ten-8 Fire & Safety	108	55	60	55	60	23	18	380	7
27	Toxic Suppression	92	55	50	45	45	33	17	337	23
28	Veridian Fire Protective Gear	100	60	45	55	60	33	17	370	11
29	W.S. Darley & Co.	108	65	60	55	60	37	20	405	1

## Pricing Structure

**Allstar Fire Equipment:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Arctic Compressor:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Avon Protection Systems:** Proposer provided a fixed pricing structure. See Price List Attachment in the resulting Master Price Agreement.

**Bauer Compressors - San Francisco:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Bauer Compressors Inc.:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Baysingers Uniforms and Equipment:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Chief 360:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Circul-Air:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Emergency Equipment Professionals:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**First Due:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**GearGrid:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**HAIX:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Holmatro:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Innotex:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**L.N. Curtis:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Lanco:** Proposer provided a fixed pricing structure. See Price List Attachment in the resulting Master Price Agreement.

**LION:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**MES Service Company:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**MECO:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**NAFECO:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Seek Thermal:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Sunbelt Fire:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Ten-8:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Toxic Suppression:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Veridian:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**W.S. Darley:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

### **Additional Information**

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