

LEAGUE OF OREGON CITIES
CONNECTIVITY SOLUTIONS FOR PUBLIC SAFETY AND GOVERNMENT
Solicitation No. 2550

Intent

The League of Oregon Cities (LOC) served as Lead Agency to solicit proposals for Connectivity Solutions for Public Safety and Government. LOC works in cooperation with National Purchasing Partners (“NPP”) and its Government Division, dba NPPGov, dba Public Safety GPO, and dba Law Enforcement GPO (collectively hereinafter “NPPGov”), to service the LOC and NPPGov membership. The published Request for Proposal (RFP) contained provisions that permitted all members of LOC and NPPGov throughout the nation to “piggy-back” off the resulting Master Price Agreement.

Determination for issuing RFP vs. Sealed Bid

LOC has determined that it is advantageous for LOC to procure Connectivity Solutions for Public Safety and Government using a secure competitive RFP process evaluated based on “best value” rather than sealed bidding. Sealed bidding limits the evaluation of offers solely to compliance with the requirements, provides no opportunity to compare the product and service offerings among the vendors, and uses price as the predominant deciding factor. Such limitations prevent LOC from awarding the most advantageous contract(s) to LOC and its members.

Procedure

LOC issued an RFP (2550) on September 15, 2025.

The RFP was posted to the following websites: orcities.org and nppgov.com on September 15, 2025.

The RFP was published in the Daily Journal of Commerce on September 15, 2025.

The RFP was published in USA Today on September 15, 2025.

The RFP closed on November 14, 2025.

The RFP was awarded on December 30, 2025.

The RFP was posted to the following websites: orcities.org and nppgov.com.

The text of the published notice of solicitation is as follows:

**League of Oregon Cities (LOC)
NOTICE OF SOLICITATION**

LOC intends to enter into a master price agreement to procure the following products and services for LOC members and make them available to all members of the national cooperative purchasing program, National Purchasing Partners, LLC ("NPPGov").

**CONNECTIVITY SOLUTIONS FOR PUBLIC SAFETY
AND GOVERNMENT #2550**

**FIRE FIGHTING EQUIPMENT, SCBA,
AND PROTECTIVE GEAR #2555**

**FIRE APPARATUS, AMBULANCE, AND OTHER FIRST RESPONDER
VEHICLES, ACCESSORIES, AND SERVICE #2560**

Responses Due November 14, 2025

For information or a copy of the Request for Proposal, contact LOC at rfp@orcities.org or download it from orcities.org.



September 15, 2025

Affidavit of Publication

To Whom It May Concern:

I am a duly authorized representative of MCA Russell Johns Associates LLC, the company handling the advertising matters for USA Today a daily newspaper distributed within the United States.

A public notice ad was placed by League of Oregon Cities (RFP #2550 #2555#2540 #2560) and was published in said newspaper within the marketplace section of the National USA Today Marketplace on September 15, 2025.

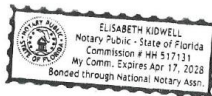


Anthony Pacini

On this 15th day of September, I attest that the attached document is a true, exact, complete, and unaltered tearsheet.



Notary



Russell Johns Associates 17110 Gunn Hwy, Odessa Florida 33556

LOC received a proposal from the following vendor(s):

AT&T
Hytera
Kuiper Government Solutions dba Amazon LEO
LensLock
Tablet Command
TCP Software
T-Mobile USA
Total Wireless Data

LOC evaluated proposals against the criteria in the RFP. LOC awarded the following proposer(s):

AT&T
Kuiper Government Solutions dba Amazon LEO
Tablet Command
TCP Software
T-Mobile USA

Evaluation

The evaluation was based on the following criteria as described in the RFP (weighted):

| Component Evaluated | Weight |
|---|---------------|
| <p>Pricing: Product price and discounts proposed included favorable pricing for cooperative purchasing. Shipping conditions.</p> <p><i>PPW Section 7.0 and Attachment D.</i></p> | 25 |
| <p>Product Line (Score only categories proposed): Breadth, variety, quality of product line and innovation of products. Warranty availability.</p> <p><i>PPW Section 9.0 and Attachment C.</i></p> | 15 |
| <p>Marketing: Marketing plan to promote the resulting contractual agreement and ability to incorporate use of agreement in their sales system throughout indicated coverage region. Willingness to allow training of salesforce.</p> <p><i>PPW Section 4.0.</i></p> | 15 |
| <p>Customer Service: Support dedicated to Participating Agencies. Ability to meet promised delivery timelines. Additional services offered. Conduct e-commerce.</p> <p><i>PPW Sub-Sections 2.3 & 2.4 and Section 6.0.</i></p> | 15 |
| <p>Proven Experience: Success in providing products and services in a timely manner. Years in business, references, and reputation. Experience with cooperative purchasing.</p> <p><i>PPW Sub-Section 1.2.</i></p> | 15 |
| <p>Coverage: Ability to provide products and services for indicated coverage region including distribution, retail & service facilities, coordination of manufacturer and distribution, and staff availability. Clearly states distribution model and provides dealer list if applicable.</p> <p><i>PPW Section 3.0 and Exhibit 1.</i></p> | 10 |
| <p>Conformance: Completeness of proposal and the degree to which the Proposer responded to the terms and all requirements and specifications of the RFP. Followed the response format and content, was clear and easily understood. Provided Term's and Condition's, if applicable.</p> <p><i>PPW Section 8.0 and 4.5 of RFP.</i></p> | 5 |
| <p><u>TOTAL</u></p> | 100 |

| Number of Proposers | Proposer | Pricing Score | Product Line Score | Marketing Score | Customer Service Score | Proven Experience Score | Coverage Score | Conformance Score | Total Score | Rank |
|--|---------------------|---------------|--------------------|-----------------|------------------------|-------------------------|----------------|-------------------|-------------|------|
| 1 | Amazon LEO (KGS) | 83 | 50 | 55 | 60 | 55 | 40 | 22 | 365 | 3 |
| 2 | AT&T | 83 | 55 | 45 | 55 | 60 | 37 | 18 | 353 | 4 |
| 3 | Hytera | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 8 |
| 4 | LensLock | 83 | 45 | 50 | 45 | 45 | 30 | 15 | 313 | 7 |
| 5 | Tablet Command | 92 | 50 | 45 | 55 | 50 | 33 | 17 | 342 | 5 |
| 6 | TCP Software | 100 | 55 | 50 | 55 | 55 | 37 | 20 | 372 | 1 |
| 7 | T-Mobile | 100 | 55 | 50 | 50 | 60 | 40 | 17 | 372 | 1 |
| 8 | Total Wireless Data | 100 | 50 | 45 | 45 | 45 | 33 | 15 | 333 | 6 |
| Evaluators' comment: Hytera's proposal was deemed non-responsive due to being incomplete | | | | | | | | | | |

Pricing Structure

Amazon LEO (KGS): Proposer provided a fixed pricing structure. See Price List Attachment in the resulting Master Price Agreement.

AT&T: Proposer provided a fixed pricing structure. See Price List Attachment in the resulting Master Price Agreement.

Tablet Command: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

TCP Software : Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

T-Mobile USA: Proposer provided a fixed pricing structure. See Price List Attachment in the resulting Master Price Agreement.

Additional Information

National Purchasing Partners
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