

LEAGUE OF OREGON CITIES
Consulting Services for Public Organizations Solicitation Synopsis
Solicitation No. 2035

Intent

The League of Oregon Cities (LOC) served as Lead Agency to solicit proposals for Consulting Services for Public Organizations. LOC works in cooperation with National Purchasing Partners “NPP” and its Government Division dba NPPGov, dba Public Safety GPO and dba Law Enforcement GPO (collectively hereinafter “NPPGov”), to service the LOC and NPPGov membership. The published Request for Proposal (RFP) contained provisions that permitted all members of LOC and NPPGov throughout the nation to “piggy-back” off the resulting Master Price Agreement.

Determination for issuing RFP vs. Sealed Bid

LOC has determined that it is advantageous for LOC to procure Consulting Services for Public Organizations using a secure competitive RFP process evaluated based on “best value” rather than sealed bidding. Sealed bidding limits evaluation of offers solely to compliance with the requirements, provides no opportunity to compare the product and service offerings among the vendors, and uses price as the predominate deciding factor. Such limitations prevent LOC from awarding the most advantageous contract(s) for LOC and its members.

Procedure

LOC issued an RFP (2035) on January 6th, 2020.

The RFP was published in the Daily Journal of Commerce on January 9th, 2020.

The RFP was published in USA Today on January 9th, 2020.

The RFP closed on March 9th, 2020.

The RFP was awarded on April 27th, 2020.

The RFP was posted to the following web sites: www.nppgov.com, www.orcities.org and www.findrfp.com

The text of the published notice of solicitation is as follows:



LOC received a proposal (s) from the following vendor (s):

1. Beacon GIS
2. ESCI
3. IFCA Assessment Consulting
4. Management Partners
5. Mission Critical Partners
6. Tryon Clear View Group

A copy of the log for proposals received is attached hereto.

Proposals were evaluated by LOC based on the criteria contained in the RFP and selected the following successful proposer(s):

1. Beacon GIS
2. ESCI
3. IFCA Assessment Consulting
4. Management Partners
5. Mission Critical Partners
6. Tryon Clear View Group

Evaluation

The evaluation was based on the following criteria as described in the RFP (weighted):

Component Evaluated	Weight
<u>Pricing:</u> Product price and discounts proposed included favorable pricing for cooperative purchasing. Shipping conditions. <i>PPW Section 7.0 and Pricing structure.</i>	25
<u>Product Line (Score only categories proposed):</u> Breadth, variety, quality of product line and innovation of products. Warranty availability. <i>PPW Section 9.0.</i>	15
<u>Marketing:</u> Marketing plan to promote the resulting contractual agreement and ability to incorporate use of agreement in their sales system throughout indicated coverage region. Willingness to allow training of salesforce. <i>PPW Section 4.0.</i>	15
<u>Customer Service:</u> Support dedicated to Participating Agencies. Ability to meet promised delivery timelines. Additional services offered. Conduct e-commerce. <i>PPW Sub-Sections 2.3 & 2.4 and Section 6.0.</i>	15
<u>Proven Experience:</u> Success in providing products and services in a timely manner. Years in business, references and reputation. Experience with cooperative purchasing. <i>PPW Sub-Section 1.2.</i>	15
<u>Coverage:</u> Ability to provide products and services for indicated coverage region including distribution, retail & service facilities, coordination of manufacturer and distribution, and staff availability. Clearly states distribution model and provides dealer list if applicable. <i>PPW Section 3.0 and Exhibit 1.</i>	10
<u>Conformance:</u> Completeness of proposal and the degree to which the Proposer responded to the terms and all requirements and specifications of the RFP. Followed the response format and content, was clear and easily understood. Provided Term's and Condition's, if applicable. <i>PPW Section 8.0 and 4.5 of RFP.</i>	5
<u>TOTAL</u>	100

Pricing Structure

Beacon GIS: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

ESCI: Proposer provided a fixed pricing structure. See Price List Attachment in the resulting Master Price Agreement.

IFCA Assessment Consulting: Proposer provided a fixed pricing structure. See Price List Attachment in the resulting Master Price Agreement.

Management Partners: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

Mission Critical Partners: Proposer provided a fixed pricing structure. See Price List Attachment in the resulting Master Price Agreement.

Tryon Clear View Group: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

Additional Information

National Purchasing Partners
1100 Olive Way
Suite #1020
Seattle, WA 98101

Bruce Busch, Senior VP
bruce.busch@mynpp.com
(206) 515-5439
www.nppgovernment.com

AFFIDAVIT OF MAILING

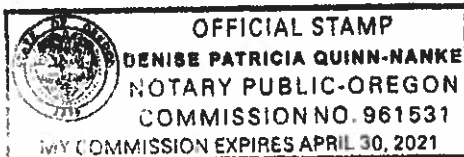
STATE OF Oregon)
) ss.
 COUNTY OF Marion)


I, Jamie Davis, being first duly sworn on oath, depose and state that I am a Contract Manager for League of Oregon Cities, a government entity performing public procurement functions. On this 6th day of January, 2020, I caused to be deposited in the United States mail at Salem, Marion County, Oregon, with first class postage prepaid, one each copy of the attached NOTICE OF SOLICITATION for the MASTER AGREEMENT FOR CONSULTING SERVICES FOR PUBLIC ORGANIZATIONS FOR PUBLIC ORGANIZATIONS to the following addresses:

Fire ICS Public Safety Consulting Eric Dutton 381 Catterline Way Folsom, CA 95630	Crestward and Group Dan Wilson 2373 Central Park Blvd Suite 100 Denver, CO 80238	Media Tech John White 300 E. Sheridan Centerville, IA 52544
McKinsey & Company, Inc. Angela J. Donahoo 1200 19th Street NW Suite 1100 Washington, DC 20036	Public Safety Solutions, Inc. 106 Schooner Way Suite 110 Chester, MD 80905	Intergraph Corporation P.O. Box 240000 Huntsville, AL 35813
XP Corporation Princeton Forrestal Village 103 Main Street Princeton, NJ 08540	LR.Kimball 173 5 Market Street Suite 200 Philadelphia, PA 19103	Mission Critical Partners Judy Treaster 690 Grays Woods Blvd. Port Matilda, PA 16870
Hillard Heintze 30 South Wacker Drive Suite 1400 Chicago, IL 60606	Public Safety Consultants LLC. P.O. Box 1153 Pocasset, MA 02559	Fitch & Associates Jay Fitch 2901 Williamsburg Terrace #G Box 170 Platte City, MO 64079
McGrath Consulting Group, Inc. P.O.Box 190 Wonder Lake, IL 60097	The Novak Consulting Group 26 E. Hollister Street Cincinnati, OH 45219	Winbourne Consulting, LLC 40 North Central Avenue Suite 1400 Phoenix, AZ 8504
ESCI Sheldon Gilbert/Lane Wintermute 25030 SW Parkway Avenue Suite 330 Wilsonville, OR 97070	Resource Management Associates Charles Hale 17730 S. Oak Parke Ave. Tinley Park, IL 60477	Management Partners 3152 Red Hill Ave Suite 210 Costa Mesa, CA 92626


 Jamie Davis

SUBSCRIBED AND SWORN TO before me this 6 day of January, 2020 by
 Jamie Davis.




 NOTARY PUBLIC in the State of Oregon
 Residing at Marion County, OR
 My commission expires: April 30, 2021

AFFIDAVIT OF PUBLICATION

DJC



921 S.W. Washington St. Suite 210 / Portland, OR 97205-2810
(503) 226-1311

STATE OF OREGON, COUNTY OF MULTNOMAH--ss.

I, **Nick Bjork**, being first duly sworn, depose and say that I am a **Publisher** of the **Daily Journal of Commerce**, a newspaper of general circulation in the counties of CLACKAMAS, MULTNOMAH, and WASHINGTON as defined by ORS 193.010 and 193.020; published at Portland in the aforesaid County and State; that I know from my personal knowledge that the Goods and Services notice described as

Case Number: NOT PROVIDED

WIRELESS - MOBILITY DATA & COMMUNICATIONS SOLUTIONS, APPLICATIONS, RELATED EQUIPMENT & League of Oregon Cities; Bid Location Seattle, WA, King County;

a printed copy of which is hereto annexed, was published in the entire issue of said newspaper for 1 time(s) in the following issues:

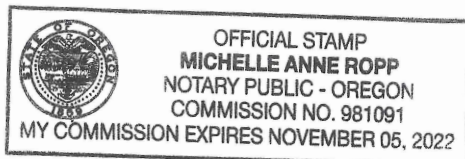
1/8/2020

State of Oregon
County of Multnomah

SIGNED OR ATTESTED BEFORE ME
ON THE **8th** DAY OF **January**, 2020

Nick Bjork

Notary Public-State of Oregon



**LEAGUE OF OREGON CITIES
(LOC)**

NOTICE OF SOLICITATION

LOC intends to enter into a master price agreement for the procurement of the following products and services to LOC members and available to all members of the national cooperative purchasing program National Purchasing Partners, LLC ("NPPGov").

Wireless - Mobility Data & Communications Solutions, Applications, Related Equipment & Accessories #2005

Law Enforcement Equipment #2010

Leasing Services for Public Organizations #2015

Public Safety Software Solutions, Data Collection, Storage & Utilization #2020

Protective Coatings, Sealants, Flooring & Paint for Government #2025

Consulting Services for Public Organizations #2035

Responses due 5:00 pm

March 9th, 2020

For information or a copy of the Request for Proposal contact LOC, Procurement Specialist, at 503-540-6567, rpf@orcities.org or download at www.orcities.org
Published Jan. 8, 2020. 11834774

Nate Boike
National Purchasing Partners
1100 Olive Way Ste 1020
Seattle, WA 98101-1899

Order No.: 11834774
Client Reference No:

January 13, 2020

To Whom It May Concern:

I am a duly authorized representative of MCA Russell Johns Associates LLC, a company handling the advertising matters for USA Today, a daily newspaper distributed within the United States.

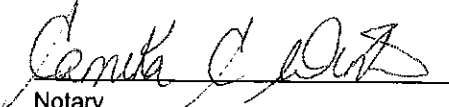
A public notice was placed by Public Procurement Authority and was published in said newspaper within the Marketplace section of the USA Today daily edition on January 9, 2020.


Kim Ridgeway

Professionals Department Manager

State of Florida
County of Pinellas

On this 13th day of January, I attest that the attached document is a true, exact, complete, and unaltered
tearsheet.


Notary

CAMIKA C. WINTER
Notary Public, State of Florida
My Comm. Expires Apr. 16, 2022
No. GG 208003

For advertising information: 1.800.397.0070 www.russelljohns.com/usat

NOTICES

PUBLIC NOTICE

NOTICE TO OFFERORS

Custodial, Grounds, and Maintenance Services RFP #20-01PV

Paradise Valley Unified School District as the Lead Agency
of 1GPA will receive sealed responses at:

15002 North 32nd Street, Phoenix, Arizona 85032 and digital
through Bonfire <https://pvschools.bonfirehub.com/portal>
Until Thursday, February 13, 2020 @ 1:00 PM (AZ Time Zone)

Pre-Proposal Conference will be held
January 23, 2020 at 10:00 AM (AZ Time Zone)
at the Paradise Valley Unified School District DAC
Conference Room West (same address as above)

Sealed responses will be publicly opened in the
Purchasing Conference Room immediately following the
deadline for receiving responses at the location above.

Solicitations may be downloaded online at www.publicpurchase.com
or via AZ Purchasing at www.azpurchasing.org

For additional information please contact Christy Knorr
at 866-306-3893 or cknorr@1gpa.org

The Interlocal Purchasing System (TIPS) has posted procurement
solicitations at www.tips-usa.com for the following categories:

- 200101 Assistive Technology Goods and Services
- 200102 Comprehensive Facilities Management and Services
- 200103 Catering-Food and Non-Alcoholic Drink (2)
- 200104 Technology Solutions Products and Services
- 200105 Janitorial and Sanitation Supplies and Services

Proposals are due and will be opened on February 21, 2020, at 3:00 pm
local time. Call 866-839-8477 for problems with website or questions.

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tcs1982@sle.email

NOTICES

PUBLIC NOTICE

League of Oregon Cities (LOC)

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Wireless – Mobility Data &
Communications Solutions,
Applications, Related
Equipment & Accessories
#2005

Law Enforcement

Equipment #2010

Leasing #2015

Public Safety Software
Solutions, Data Collection,
Storage & Utilization #2020

Protective Coatings,
Sealants, Flooring & Paint
for Government #2025

Consulting Services for
Public Organizations #2035

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