



Managed Print

Savings Average 35%

please contact:
Mary Thompson
MThompson@TryonClearView.com



The Challenge

With each managed print audit, our goal is to ensure the same level of print service while delivering massive, realized savings. We do this by reviewing those difficult-to-track aspects of enterprise-level printing: inventory, actual costs, print volumes, and vendor rate benchmarking.

How We Can Help

Our extensive audit provides detailed oversight and analysis of your organization's printing, finding waste and inefficiency, making cost-saving recommendations and reforms. Specifically, we look at:

Inventory

We deliver an accurate inventory of all copiers, multi-functional devices (MFDs), and network printers to prevent you from paying for devices that either don't exist or aren't in use.

Baseline Costs

We establish the baseline per-image cost for each copier, printer, and fax machine, inclusive of volumes and device inventory details.

Match Devices to Volume

We determine the actual average copy volume of each device and identify where you can save by switching to smaller versions.

Negotiations

Based on our findings, we'll renegotiate your existing agreements with your current vendor to implement changes you approve. Or find you a new vendor.

Benchmarking

Using our national database of best-in-class prices, we benchmark pricing, technology, and service term. If a new vendor offers more competitive rates, we'll ensure that they are software compatible before recommending a change.

Success Story

With two years left on our client's managed print contract with Xerox, Tryon Clear View Group was still able to negotiate a **36% reduction** in costs resulting in **\$805,000** of annual savings. The new rates began as soon as the client signed the newly-negotiated agreement with Xerox.

Recent Managed Print Audit Findings

Annual Spend	Proposed Spend	3-Year Savings	Savings %
\$3,508,317	\$2,365,033	\$3,429,284	33%
\$366,326	\$309,000	\$171,978	16%
\$348,230	\$194,765	\$460,395	44%
\$308,412	\$140,136	\$504,828	54%



Schedule a risk-free consultation today.

No savings? No Fee.