# PARK, PLAYGROUND, AND RECREATION EQUIPMENT Solicitation No. 2510

### <u>Intent</u>

The League of Oregon Cities (LOC) served as Lead Agency to solicit proposals for Park, Playground, and Recreation Equipment. LOC works in cooperation with National Purchasing Partners "NPP" and its Government Division dba NPPGov, dba Public Safety GPO and dba Law Enforcement GPO (collectively hereinafter "NPPGov"), to service the LOC and NPPGov membership. The published Request for Proposal (RFP) contained provisions that permitted all members of LOC and NPPGov throughout the nation to "piggy-back" off the resulting Master Price Agreement.

# Determination for issuing RFP vs. Sealed Bid

LOC has determined that it is advantageous for LOC to procure Park, Playground, and Recreation Equipment using a secure competitive RFP process evaluated based on "best value" rather than sealed bidding. Sealed bidding limits evaluation of offers solely to compliance with the requirements, provides no opportunity to compare the product and service offerings among the vendors, and uses price as the predominate deciding factor. Such limitations prevent LOC from awarding the most advantageous contract(s) to LOC and its members.

# <u>Procedure</u>

LOC issued an RFP (2510) on January 29, 2025.

The RFP was published in the Daily Journal of Commerce on January 29, 2025.

The RFP was published in USA Today on January 29, 2025.

The RFP closed on April 30, 2025.

The RFP was awarded on July 7, 2025.

The RFP was posted to the following websites: <u>orcities.org</u> and <u>nppgov.com</u>.

The text of the published notice of solicitation is as follows:

# League of Oregon Cities (LOC) NOTICE OF SOLICITATION

LOC intends to enter into a master price agreement to procure the following products and services for LOC members and make them available to all members of the national cooperative purchasing program National Purchasing Partners, LLC ("NPPGov").

Commercial Grade Furniture Purchase, Lease, and Rental #2500 Equipment Rental and Sales #2505

Park, Playground, and Recreation Equipment #2510
Public Safety Medical Supplies, Equipment, and Monitors #2515
Vocational Education Tools and Resources #2520
Utility Vehicles and Alternative Transportation #2525

Responses Due April 30, 2025

For information or a copy of the Request for Proposal, contact LOC at rfp@orcities.org or download it from orcities.org.

# LEAGUE OF OREGON CITIES

COMMERCIAL GRADE FURNITURE PURCHASE, LEASE, AND RENTAL #2500 NOTICE OF SOLICITATION

LOC intends to enter into a master price agreement to procure the following products and services for LOC members and make them available to all members of the national cooperative purchasing program National Purchasing Partners, LLC ("NPPGov").

Commercial Grade Furniture Purchase, Lease, and Rental #2500 Equipment Rental and Sales #2505

Park, Playground, and Recreation
Equipment #2510
Public Safety Medical Supplies,
Equipment, and Monitors #2515
Vocational Education Tools and
Resources #2520
Utility Vehicles and Alternative
Transportation #2525
Responses Due April 30, 2025

For information or a copy of the Request for Proposal, contact LOC at rfp@orcities.org or download it from orcities.org.

Published Jan. 29, 2025. 4023143

Daily Journal of Commerce 1618 SW First Ave., Suite 400 Portland, OR, 97201 Phone: 503-226-1311 Fax: 503-222-5358



# **Affidavit of Publication**

To: National Purchasing Partners - Marshall Stiles

17930 International Blvd, Ste 900

Seattle, WA, 98188

Re: Legal Notice 4023143, COMMERCIAL GRADE FURNITURE PURCHASE, LEASE, AND RENTAL #2500

State of OR }
SS:

County of Multnomah }

I, Michelle A. Ropp, being duly sworn, depose and say that I am the Principal Clerk of the Daily Journal of Commerce, a newspaper of general circulation in the counties of CLACKAMAS, MULTNOMAH, and WASHINGTON as defined by ORS 193.101 and 193.020, published in Portland in the aforesaid County and State; that I know from my personal knowledge that the notice described as:

COMMERCIAL GRADE FURNITURE PURCHASE, LEASE, AND RENTAL #2500

LEAGUE OF OREGON CITIES

a printed copy of which is hereto annexed, was published in the entire issue of said newspaper 1 time(s) in the following issues:

01/29/2025.

#### **SEE EXHIBIT A**

State of Oregon County of Multnomah

SIGNED OR ATTESTED BEFORE ME ON 30th day of January 2025

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Michelle A. Ropp

Rv.

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OFFICIAL STAMP
NICHOLAS BJORK
NOTARY PUBLIC - OREGON
COMMISSION NO. 1044188
MY COMMISSION EXPIRES JANUARY 10, 2028

Nicholas Bjork Notary Public, State of OR No. 1044188 My commission expires on January 10, 2028



January 29, 2025

## Affidavit of Publication

To Whom It May Concern:

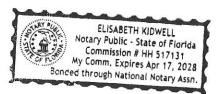
I am a duly authorized representative of MCA Russell Johns Associates LLC, the company handling the advertising matters for USA Today, a daily newspaper distributed within the United States.

A public notice ad was placed by the League of Oregon Cities (RFP #2500, #2505, #2510, #2515, #2520, #2525) and was published in said newspaper within the marketplace section of the National USA Today Marketplace on January 29, 2025.

Anthony Pacini

On this 29th day of January, I attest that the attached document is a true, exact, complete, and

Elisalieth Kidwell



LOC received a proposal(s) from the following vendor(s):

- 1. Berliner Seilfabrik Play Equipment Corporation
- 2. BSN Sports, LLC
- 3. Buell Recreation, LLC
- 4. ExoFit Outdoor Fitness
- 5. Great Western Installations, Inc.
- 6. Northwest Playground Equipment, Inc.
- 7. Park Associates, Inc. dba Park Planet
- 8. Playcraft Systems, LLC
- 9. Rain Drop Products, LLC
- 10. Ross Recreation Equipment Company, Inc.
- 11. Vortex USA

Proposals were evaluated by LOC based on the criteria contained in the RFP and selected the following successful proposer(s):

- 1. Berliner Seilfabrik Play Equipment Corporation
- 2. BSN Sports, LLC
- 3. Buell Recreation, LLC
- 4. Great Western Installations, Inc.
- 5. Northwest Playground Equipment, Inc.
- 6. Park Associates, Inc. dba Park Planet
- 7. Playcraft Systems, LLC
- 8. Rain Drop Products, LLC
- 9. Ross Recreation Equipment Company, Inc.
- 10. Vortex USA

# **Evaluation**

The evaluation was based on the following criteria as described in the RFP (weighted):

Component Evaluated	Weight
Pricing: Product price and discounts proposed included favorable pricing for cooperative purchasing. Shipping conditions.  PPW Section 7.0 and Attachment D.	25
Product Line (Score only categories proposed): Breadth, variety, quality of product line and innovation of products. Warranty availability.  PPW Section 9.0 and Attachment C.	15
Marketing: Marketing plan to promote the resulting contractual agreement and ability to incorporate use of agreement in their sales system throughout indicated coverage region. Willingness to allow training of salesforce.  PPW Section 4.0.	15
<u>Customer Service:</u> Support dedicated to Participating Agencies. Ability to meet promised delivery timelines. Additional services offered. Conduct e-commerce. <u>PPW Sub-Sections 2.3 &amp; 2.4 and Section 6.0.</u>	15
Proven Experience: Success in providing products and services in a timely manner. Years in business, references, and reputation. Experience with cooperative purchasing.  PPW Sub-Section 1.2.	15
Coverage: Ability to provide products and services for indicated coverage region including distribution, retail & service facilities, coordination of manufacturer and distribution, and staff availability. Clearly states distribution model and provides dealer list if applicable.  PPW Section 3.0 and Exhibit 1.	10
<u>Conformance:</u> Completeness of proposal and the degree to which the Proposer responded to the terms and all requirements and specifications of the RFP. Followed the response format and content, was clear and easily understood. Provided Term's and Condition's, if applicable.	5
PPW Section 8.0 and 4.5 of RFP.  TOTAL	100

# **Pricing Structure**

**Berliner Seilfabrik**: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**BSN Sports**: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Buell Recreation**: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Great Western**: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Northwest Playground**: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Park Planet**: Proposer provided a discount off list price and fixed pricing structure. See Price List Attachment in the resulting Master Price Agreement.

**Playcraft Systems**: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Rain Drop Products**: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Ross Recreation**: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Vortex**: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

# **Additional Information**

National Purchasing Partners International Place, North Tower 17930 International Boulevard Suite 900 SeaTac, WA 98188 Marshall Stiles, Contracts Manager marshall.stiles@mynpp.com nppgov.com