

**LEAGUE OF OREGON CITIES**  
**MUNICIPAL SAFETY EQUIPMENT AND SUPPLIES FOR GOVERNMENT**  
**Solicitation Synopsis**  
**Solicitation No. 2050**

**Intent**

The League of Oregon Cities (LOC), in conjunction National Purchasing Partners, LLC (NPP) dba NPPGov, dba Public Safety GPO, served as Lead Agency to solicit proposals from Vizocom to service the LOC and NPP membership. The published Request for Proposal (RFP) contained provisions that permitted all members of LOC and NPP throughout the nation to “piggy-back” off the resulting Master Price Agreement.

**Determination for issuing RFP vs. Sealed Bid**

LOC has determined that it is advantageous for LOC to procure MUNICIPAL SAFETY EQUIPMENT AND SUPPLIES FOR GOVERNMENT using the competitive RFP process rather than sealed bidding. Sealed bidding limits evaluation of offers solely to compliance with the requirements, provides no opportunity to compare the product and service offerings among the vendors, prohibits revision of the offers, and uses price as the predominate deciding factor. Such limitations prevent LOC from awarding the most advantageous contract(s) for LOC and its members.

**Procedure**

LOC issued an RFP (2050) on October 14, 2020.

The RFP was published in the Daily Journal of Commerce on October 14, 2020.

The RFP was published in the USA Today on October 14, 2020.

The RFP Close Date was extended to due to COVID-19 on November 20, 2020.

The RFP closed on January 15, 2021.

The RFP was awarded on March 5, 2021.

The RFP was posted to the following web sites: [www.nppgov.com](http://www.nppgov.com), [www.oregocities.org](http://www.oregocities.org) and [www.findrfp.com](http://www.findrfp.com)

The text of the published notice of solicitation is as follows:

LEAGUE OF OREGON CITIES  
(LOC)

Proposals due 5:00 pm,

November 30, 2020

NOTICE OF SOLICITATION

LOC intends to enter into a master price agreement for the procurement of the following products and services to LOC members and available to all members of the national cooperative purchasing program NPPGov ([www.nppgov.com](http://www.nppgov.com)):

Responses for the following seven RFP's are due 5:00pm PST November 30, 2020.

Protective Coatings, Sealants,  
Flooring & Paint for Government  
#2040

Power, Lighting & Device Repair  
Solutions for Government #2045

Municipal Safety Equipment &  
Supplies for Government #2050

Network Connectivity for  
Government #2055

Park, Playground & Recreation  
Equipment #2060

Restorative & Decontamination  
Services for Government #2065

Lawn, Landscape & Utility Vehicles  
for Government #2070

For information or a copy of the  
Request for Proposal contact LOC,  
Procurement Specialist at 503-588-6550,  
[rfp@orcities.org](mailto:rfp@orcities.org) or download at  
[www.orcities.org](http://www.orcities.org)  
Published Oct. 14, 2020. 11926972

LOC received a proposal (s) from the following vendor (s):

1. Airgas
2. Lift Now
3. RS Hughes
4. Target Solutions
5. Texas Medical Supply
6. Vizocom

A copy of the log for proposals received is attached hereto.

Proposals were evaluated by LOC based on the criteria contained in the RFP and selected the following successful proposer(s):

1. Airgas
2. RS Hughes
3. Target Solutions
4. Texas Medical Supply
5. Vizocom

## **Evaluation**

The evaluation was based on the following criteria as described in the RFP (weighted):

<b>Component Evaluated</b>	<b>Weight</b>
<b>Pricing:</b> Product price and discounts proposed included favorable pricing for cooperative purchasing. Shipping conditions. <i>PPW Section 7.0 and Pricing structure.</i>	25
<b>Product Line (Score only categories proposed):</b> Breadth, variety, quality of product line and innovation of products. Warranty availability. <i>PPW Section 9.0.</i>	15
<b>Marketing:</b> Marketing plan to promote the resulting contractual agreement and ability to incorporate use of agreement in their sales system throughout indicated coverage region. Willingness to allow training of salesforce. <i>PPW Section 4.0.</i>	15
<b>Customer Service:</b> Support dedicated to Participating Agencies. Ability to meet promised delivery timelines. Additional services offered. Conduct e-commerce. <i>PPW Sub-Sections 2.3 &amp; 2.4 and Section 6.0.</i>	15
<b>Proven Experience:</b> Success in providing products and services in a timely manner. Years in business, references and reputation. Experience with cooperative purchasing. <i>PPW Sub-Section 1.2.</i>	15
<b>Coverage:</b> Ability to provide products and services for indicated coverage region including distribution, retail & service facilities, coordination of manufacturer and distribution, and staff availability. Clearly states distribution model and provides dealer list if applicable. <i>PPW Section 3.0 and Exhibit 1.</i>	10
<b>Conformance:</b> Completeness of proposal and the degree to which the Proposer responded to the terms and all requirements and specifications of the RFP. Followed the response format and content, was clear and easily understood. Provided Term's and Condition's, if applicable. <i>PPW Section 8.0 and 4.5 of RFP.</i>	5
<b><u>TOTAL</u></b>	100

## **Pricing Structure**

**Airgas:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**RS Hughes:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Vector Solutions:** Proposer provided a fixed pricing structure. See Price List Attachment in the resulting Master Price Agreement.

**Texas Medical Supply:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Vizocom:** Proposer provided a fixed pricing structure. See Price List Attachment in the resulting Master Price Agreement.

## **Additional Information**

National Purchasing Partners  
SeaTac Office Center, North Tower  
17930 International Boulevard  
Suite 900  
Seattle, WA 98188

Bill DeMars, Vice President  
Bill.DeMars@nppgov.com  
(612) 325.2537  
[www.nppgov.com](http://www.nppgov.com)

## RFP PROPOSAL RECEIPT LOG

RFP: 2050



Solicitation	Municipal Safety Equipment	Due Date	01/15/2021	Time	5:00 PM Pacific Time
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League of Oregon Cities (LOC) has received the following responses to the solicitation listed above.

Name	Shipping Carrier	Date & Time	Notes
Texas Medical Supply	FedEx	11/30/2020 5:00PM	
RS Hughes	UPS	12/1/2020 5:00PM	
Airgas	UPS	1/15/21 5:00pm	
Lift Now Automation Equipment	UPS	12/1/2020 5:00PM	
Target Solutions	FedEx	1/15/2021 5:00pm	
EJ Metals	UPS	1/15/2021 5:00pm	
Vizocom Government Services	Walk in	1/15/21 5:00pm	

RFP PROPOSAL RECEIPT LOG

RFP: 2050

Signed		Witnessed by	
Printed	Jamie Johnson-Davis	Printed	Michael D Cully
Date	1/16/2021	Date	01/16/2021

Note: LOC Staff will initial each entry and note the last response received, lining out the remaining spaces.

AFFIDAVIT OF PUBLICATION

DJC



11 NE Martin Luther King Jr. Blvd. Suite 201 / Portland, OR 97232-3579  
(503) 226-1311

STATE OF OREGON, COUNTY OF MULTNOMAH--ss.

I, Nick Bjork, being first duly sworn, depose and say that I am a Publisher of the Daily Journal of Commerce, a newspaper of general circulation in the counties of CLACKAMAS, MULTNOMAH, and WASHINGTON as defined by ORS 193.010 and 193.020; published at Portland in the aforesaid County and State; that I know from my personal knowledge that the Goods and Services notice described as

Case Number: NOT PROVIDED

Protective Coatings, Sealants, Flooring & Paint for Government

League of Oregon Cities; Bid Location Seattle, WA, King County; Due 11/30/2020 at 05:00 PM

a printed copy of which is hereto annexed, was published in the entire issue of said newspaper for 1 time(s) in the following issues:

10/14/2020

State of Oregon  
County of Multnomah

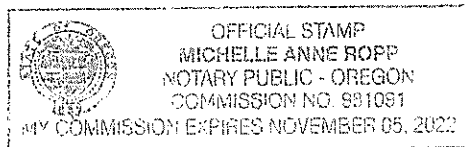
SIGNED OR ATTESTED BEFORE ME  
ON THE 14th DAY OF October, 2020

*N. Bjork*

Nick Bjork

*Michelle Anne Ropp*

Notary Public-State of Oregon



LEAGUE OF OREGON CITIES  
(LOC)

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Equipment #2060

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Published Oct. 14, 2020. 11926972

Ryan McGill  
National Purchasing Partners  
1100 Olive Way Ste 1020  
Seattle, WA 98101-1899

Order No.: 11926972  
Client Reference No:

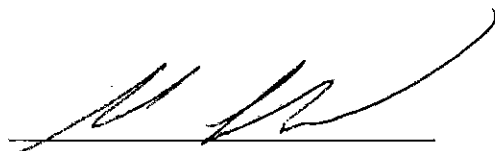
October 14, 2020

To Whom It May Concern:

I am a duly authorized representative of MCA Russell Johns Associates LLC, a company handling the national advertising matters for USA Today, a daily newspaper distributed within the United States.


A public notice was placed by League of Oregon Cities and was published in said newspaper within the Public Notice section of the USA Today that ran on October 14, 2020.

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Anthony Pacini

State of Florida  
County of Pinellas

On this 14<sup>th</sup> day of October, I attest that the attached document is a true, exact, complete, and unaltered  
true and correct copy.

  
Notary

**CAMIKA C. WINTER**  
Notary Public, State of Florida  
My Comm. Expires Apr. 16, 2022  
No. GG 208003

# MARKETPLACE TODAY

To view more Classified listings,  
visit: [classifieds.usatoday.com](http://classifieds.usatoday.com)

For advertising information: 1.800.397.0070 [www.russelljohns.com/usat](http://www.russelljohns.com/usat)

## NOTICES

### PUBLIC NOTICE

#### League of Oregon Cities (LOC) NOTICE OF SOLICITATION

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## PUBLIC NOTICE

### PBS: FRONTLINE

The Choice 2020:  
Trump vs. Biden

## ANNOUNCEMENTS

### DUI and Child Support Suspensions

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(267) 258-7086

HAVE YOU BEEN  
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RISK DRIVER DUE TO DUI,  
DWI OR TICKETS FOR  
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Serenity is here  
to help by making SR-22  
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## BUSINESS

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YOUR CREDIT  
SCORE**

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## FINANCIAL

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debt is \$10,000 or more!

- ☒ CREDIT CARD DEBT
- ☒ MEDICAL DEBT
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start over completely debt-free.  
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## MARKETPLACE

### TALCUM POWDER SETTLEMENT

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been diagnosed with  
ovarian cancer after using  
talcum based products  
you may be entitled to  
significant compensation

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**Advertise Today! 1-800-397-0070**