

LEAGUE OF OREGON CITIES
**Wireless – Mobility Data and Communications Solutions, Applications,
Related Equipment and Accessories Solicitation Synopsis**
Solicitation No. 2005

Intent

The League of Oregon Cities (LOC) served as Lead Agency to solicit proposals for Wireless – Mobility Data and Communications Solutions, Applications, Related Equipment and Accessories. LOC works in cooperation with National Purchasing Partners “NPP” and its Government Division dba NPPGov, dba Public Safety GPO and dba Law Enforcement GPO (collectively hereinafter “NPPGov”), to service the LOC and NPPGov membership. The published Request for Proposal (RFP) contained provisions that permitted all members of LOC and NPPGov throughout the nation to “piggy-back” off the resulting Master Price Agreement.

Determination for issuing RFP vs. Sealed Bid

LOC has determined that it is advantageous for LOC to procure Wireless – Mobility Data and Communications Solutions, Applications, Related Equipment and Accessories using the competitive RFP process rather than sealed bidding. Sealed bidding limits evaluation of offers solely to compliance with the requirements, provides no opportunity to compare the product and service offerings among the vendors, prohibits revision of the offers, and uses price as the predominate deciding factor. Such limitations prevent LOC from awarding the most advantageous contract(s) for LOC and its members.

Procedure

LOC issued an RFP (2005) on January 6th, 2020.

The RFP was published in the Daily Journal of Commerce on January 9th, 2020.

The RFP was published in USA Today on January 9th, 2020.

The RFP closed on March 9th, 2020.

The RFP was awarded on April 14th, 2020.

The RFP was posted to the following web sites: www.nppgov.com, www.orcities.org and www.findrfp.com

The text of the published notice of solicitation is as follows:



LOC received a proposal (s) from the following vendor (s):

1. AT&T
2. Field Logix
3. Sprint

Proposals were evaluated by LOC based on the criteria contained in the RFP and selected the following successful proposer(s):

National:

4. AT&T
5. Field Logix
6. Sprint

Evaluation

The evaluation was based on the following criteria as described in the RFP (weighted):

Component Evaluated	Weight
<p><u>Pricing:</u> Product price and discounts proposed included favorable pricing for cooperative purchasing. Shipping conditions. <i>PPW Section 7.0 and Pricing structure.</i></p>	<p>25</p>

<p><u>Product Line (Score only categories proposed):</u> Breadth, variety, quality of product line and innovation of products. Warranty availability. <i>PPW Section 9.0.</i></p>	15
<p><u>Marketing:</u> Marketing plan to promote the resulting contractual agreement and ability to incorporate use of agreement in their sales system throughout indicated coverage region. Willingness to allow training of salesforce. <i>PPW Section 4.0.</i></p>	15
<p><u>Customer Service:</u> Support dedicated to Participating Agencies. Ability to meet promised delivery timelines. Additional services offered. Conduct e-commerce. <i>PPW Sub-Sections 2.3 & 2.4 and Section 6.0.</i></p>	15
<p><u>Proven Experience:</u> Success in providing products and services in a timely manner. Years in business, references and reputation. Experience with cooperative purchasing. <i>PPW Sub-Section 1.2.</i></p>	15
<p><u>Coverage:</u> Ability to provide products and services for indicated coverage region including distribution, retail & service facilities, coordination of manufacturer and distribution, and staff availability. Clearly states distribution model and provides dealer list if applicable. <i>PPW Section 3.0 and Exhibit 1.</i></p>	10
<p><u>Conformance:</u> Completeness of proposal and the degree to which the Proposer responded to the terms and all requirements and specifications of the RFP. Followed the response format and content, was clear and easily understood. Provided Term's and Condition's, if applicable. <i>PPW Section 8.0 and 4.5 of RFP.</i></p>	5
<u>TOTAL</u>	100

Additional Information

National Purchasing Partners
1100 Olive Way
Suite #1020
Seattle, WA 98101

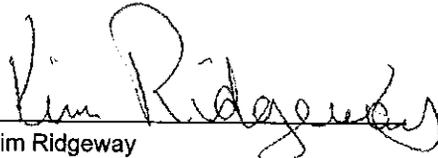
Bruce Busch, Senior VP
bruce.busch@mynpp.com
(206) 515-5439
www.nppgovernment.com

January 13, 2020

To Whom It May Concern:

I am a duly authorized representative of MCA Russell Johns Associates LLC, a company handling the advertising matters for USA Today, a daily newspaper distributed within the United States.

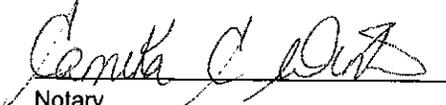
A public notice was placed by Public Procurement Authority and was published in said newspaper within the Marketplace section of the USA Today daily edition on January 9, 2020.


Kim Ridgeway

Professionals Department Manager

State of Florida
County of Pinellas

On this 13th day of January, I attest that the attached document is a true, exact, complete, and unaltered
tearsheet.


Notary

CAMIKA C. WINTER
Notary Public, State of Florida
My Comm. Expires Apr. 16, 2022
No. GG 208003

COLLEGE FOOTBALL PLAYOFF

LSU's top pass rushers will play in big game

Glenn Guilbeau
USA TODAY Network – Louisiana

BATON ROUGE, La. – Six games in two seasons.

That is how many times LSU's two best pass rushers – outside linebacker K'Lavon Chaisson and inside/outside linebacker Michael Divinity Jr. – have played at the same time since 2018.

Chaisson, who leads the team with 6½ sacks this season in 12 games, and Divinity, who led the team with five last season in 12 games and has three in five games this season, will be on the field at the same time for the first time since Oct. 26 on Monday for the national championship game.

Chaisson, a redshirt sophomore from North Shore High in Houston, had a sack in the opener against Miami in 2018, but he missed the rest of the season with a knee injury suffered in the fourth quarter of that game and was granted a medical redshirt. He had two sacks in three starts and 12 games as a true freshman in 2017. He has 9½ sacks in his career.

Divinity, a senior from John Ehret High in New Orleans, has missed nine games this season with injuries and suspensions, including the last six on suspension for team drug policy violations. He has nine sacks in his career.

The last time Chaisson and Divinity were on the same field was Oct. 26 against Auburn when they started as bookend outside linebackers. Chaisson had six tackles with a quarterback hurry, while Divinity had four solo stops with a sack in LSU's 23-20 win.

"We're going to be some fanatics," Chaisson said. "It's going to be great."

Without Divinity on the outside opposite Chaisson, LSU has started a variety of defensive backs on the other edge, such as JaCoby Stevens, Kary Vincent Jr. and freshman Cordale Flott. Linebacker Damone Clark started the national semifinal win over Oklahoma. And freshman defensive back Maurice Hampton has played more in Divinity's absence.

Divinity started Game 2 and Game 4 at inside linebacker, but Patrick Queen has taken over that position well with 10 consecutive starts.

If Divinity does not start at the other outside linebacker spot Monday, he will come in for passing situations to pressure and contain versatile Clemson quarterback Trevor Lawson, who ran for a 62-yard touchdown in his team's 29-23 win over Ohio State on Dec. 28 in the other national semifinal. He rushed for 107 yards in all on 16 carries and completed 18 of 33 passes for 259 yards and



LSU linebacker K'Lavon Chaisson sacks Oklahoma's Jalen Hurts during the first quarter of the Peach Bowl. BRETT DAVIS/USA TODAY SPORTS

two touchdowns to tailback Travis Etienne of Jennings.

"Mike has been a tremendous pass rusher for us," LSU coach Ed Orgeron said. "I know we're definitely going to use him. We'll see what fits best. We'll definitely use him in the best situations we can."

Orgeron compared Divinity's return from suspension to a free agent acquisition in the NFL or a player returning from injury.

"It boosts your whole team up," he said. "I've got to give Mike credit. He fought through it. He went through some tough times. He went through adversity, but he stuck at it. Now, he gets to play in the national championship game in his hometown."

"What a tremendous boost, especially in our pass rush. We're going to play him as much as we can."

Chaisson's job, meanwhile, just got easier.

"It's kind of going to set everything free," Chaisson said. "So, you've got two great pass rushers now. And even if we're not rushing, people have got to account for us, and probably send some other players. Then watch us drop."

Chaisson figures Clemson will not double-team or try to chip – partial block – both outside linebackers.

"I don't really have to worry about too much pressure on me or worry about chip blocks," Chaisson said. "If they chip me, then Divinity's going to win his one-on-one regardless. I feel like he's going to win nine times out of 10. Even though he hasn't been in games, he's been working and practicing."

Chaisson and Divinity have been preparing for one last game together at LSU.

"We've been working like crazy," Chaisson said. "So, it's going to work fanatically."

Key play vs. LSU in 2012 jump-started Clemson

Fourth-and-16 led to conversion to power

Scott Keeper
The Greenville (S.C.) News
USA TODAY Network

CLEMSON, S.C. – Tales of athletic accomplishments tend to grow taller over time, and that's just fine with Tajh Boyd.

His career-defining completion to DeAndre Hopkins – known simply in Clemson lore as "Fourth-and-16" – is becoming more impressive by the year.

"Fourth-and-16 actually gets longer every time, man," Boyd said. "I had a guy run into me the other day and was like, 'Hey, that fourth-and-22 was awesome!'"

"I said, 'Yeah, let's keep stretching it out.'"

By the time Clemson's former All-American quarterback and Atlantic Coast Conference Player of the Year is old and gray, "fourth-and-16" might be "fourth-and-40," but it's not stretching the truth to conclude that Boyd's late-game connection with Hopkins represented a turning point for the Clemson program.

Hopkins' reception led to a 37-yard field goal by Chandler Catanzaro as time expired, lifting the Tigers to a 25-24 victory against LSU in the 2012 Chick-fil-A Bowl.

With Clemson and LSU set to meet for the first time since that game on Monday night – this time with a national title at stake – memories of that watershed triumph eight years ago have been rekindled.

The upset of LSU not only showed that Clemson could run with the big boys but also helped salve the wounds inflicted by a 70-33 loss to West Virginia in the Orange Bowl a year earlier.

"We needed a statement win like that to show that we were ready to compete at that level against major programs," Boyd said.

Catanzaro said it was a triumph that exorcised plenty of demons.

"I feel like we were doubted for so long," Catanzaro said. "But that changed things. The 'Clemsoning' term was being thrown around quite a bit back then, and it was our chance to take down a big dog in the SEC. It's probably the best team win I've ever been a part of."

"Clemsoning" was a term used to summarize Clemson's knack for regularly losing games in which it was favored; although LSU was favored,



Clemson receiver DeAndre Hopkins caught the famous "fourth-and-16" pass for a first down. 2012 PHOTO BY KEN RUINARD/ANDERSON (S.C.) INDEPENDENT MAIL

Clemson's upset of the nation's ninth-ranked team and subsequent successes helped quell the moniker.

Gage Cervenka, a graduate guard on Clemson's current team, vividly recalls watching the upset unfold.

"I think the biggest thing that stood out to me was they never quit. They just kept fighting," Cervenka said. "I just remember jumping up in front of the TV and celebrating. It was a great game to watch."

"It was incredible to see the whole program take a step forward. And we've just kept it going and trucking and trucking and trucking."

Clemson is 13-4 against Southeastern Conference opponents and 90-9 overall since that fateful victory.

Clemson has played at least one SEC opponent in addition to in-state rival South Carolina nine of the past 10 years, including games against Georgia, Auburn and Texas A&M as well as four postseason games against Alabama.

Clemson also has future games scheduled with Georgia (2024, 2029) and LSU (2025, 2026).

"To see the expansion of what has come from that game is really special," Boyd said. "I said a few years I thought this would be a 10-year run, but hey, it might even be longer than that. Clemson is on top and is going to continue to be on top."

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NOTICES

PUBLIC NOTICE

NOTICE TO OFFERORS

Custodial, Grounds, and Maintenance Services RFP #20-01PV

Paradise Valley Unified School District as the Lead Agency of 1GPA will receive sealed responses at:

15002 North 32nd Street, Phoenix, Arizona 85032 and digital through Bonfire <https://pvschools.bonfirehub.com/portal> Until Thursday, February 13, 2020 @ 1:00 PM (AZ Time Zone)

Pre-Proposal Conference will be held January 23, 2020 at 10:00 AM (AZ Time Zone) at the Paradise Valley Unified School District DAC Conference Room West (same address as above)

Sealed responses will be publicly opened in the Purchasing Conference Room immediately following the deadline for receiving responses at the location above.

Solicitations may be downloaded online at www.publicpurchase.com or via AZ Purchasing at www.azpurchasing.org

For additional information please contact Christy Knorr at 866-306-3893 or cknorr@1gpa.org

The Interlocal Purchasing System (TIPS) has posted procurement solicitations at www.tips-usa.com for the following categories:

- 200101 Assistive Technology Goods and Services
- 200102 Comprehensive Facilities Management and Services
- 200103 Catering-Food and Non-Alcoholic Drink (2)
- 200104 Technology Solutions Products and Services
- 200105 Janitorial and Sanitation Supplies and Services

Proposals are due and will be opened on February 21, 2020, at 3:00 pm local time. Call 866-839-8477 for problems with website or questions.

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NOTICES

PUBLIC NOTICE

League of Oregon Cities (LOC) NOTICE OF SOLICITATION

LOC intends to enter into a master price agreement for the procurement of the following products and services to LOC members and available to all members of the national cooperative purchasing program National Purchasing Partners, LLC ("NPPGov").

Wireless – Mobility Data & Communications Solutions, Applications, Related Equipment & Accessories #2005

Law Enforcement Equipment #2010

Leasing #2015

Public Safety Software Solutions, Data Collection, Storage & Utilization #2020

Protective Coatings, Sealants, Flooring & Paint for Government #2025

Consulting Services for Public Organizations #2035

Responses Due 5:00 pm

March 9th, 2020

For information or a copy of the Request for Proposal contact LOC, Procurement Specialist, at 503-540-6567, rfp@orcities.org or download at www.orcities.org

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Proposal Evaluation Form

Proposals will be evaluated using a two-step process.

The **first step** evaluates the responsiveness of the proposer and determines 1) if the proposer is deemed fully responsive enabling the proposal to move to the second step and 2) if the proposal will be evaluated as a local response (within the State of Oregon) or a national response (covering the entire U.S. or a large region of the U.S.).

The **second step** of the evaluation process will only occur with proposals deemed fully responsive from the first step. The second step fully evaluates the proposer's response based on the criteria found in the proposal evaluation form.

STEP 1

Proposal Responsiveness

Component	YES	NO
Submitted on time	✓	
Proposal signed	✓	
Completed Proposer Workbook	✓	
Included pricing structure	✓	
Included references		✓
Deemed Fully Responsive	YES	NO
Categorized as Local or National	Local	National

Evaluation of SPRINT Business Proposal, RFP Number 2005
Circle Response Type: Local National

Proposal Evaluation Form

STEP 2

Full Evaluation of Proposal

Point Value Definitions

- 5- Excellent – Substantially exceeds requirements
- 4-Very Good- Meet all requirements
- 3- Good – Meets most requirements
- 2- Satisfactory – Minimally meets requirements
- 1- Unsatisfactory – Requirements essentially not met
- 0- No Response provided

Component Evaluated	Weight	Possible Points (0-5)	Total Points (Weight x PP)	Evaluator's Comments
<p><u>Pricing:</u> Product price and discounts proposed included favorable pricing for cooperative purchasing.</p> <p>Shipping conditions.</p> <p>PPW Section 7.0 and Pricing structure.</p>	25	5	125	<p>Comments:</p> <p>pricing based off catalog</p>
<p><u>Product Line (Score only categories proposed):</u> Breadth, variety, quality of product line and innovation of products.</p> <p>Warranty availability.</p> <p>PPW Section 9.0.</p>	15	5	75	<p>Comments:</p> <ul style="list-style-type: none"> - OFFERS WIRELESS PLANS FOR VOICE, DATA, MESSAGING, AND PAGING - OFFERS CONNECTION CARD PLANS, MULTIMEDIA - TO - PLANS, AND VOICE CALLING PLANS - DEVICES: ACCESSORIES COVERED UNDER MFG. WARRANTY

Evaluation of Sprint Business Proposal, RFP Number 2005

Circle Response Type: Local National

<p>Marketing: Marketing plan to promote the resulting contractual agreement and ability to incorporate use of agreement in their sales system throughout indicated coverage region. Willingness to allow training of salesforce. PPW Section 4.0.</p>	15	5	75	<p>Comments:</p> <ul style="list-style-type: none"> - THROUGHT THEIR NATIONAL SALESFORCE. - WILLING TO TRAIN LOCAL & NATIONAL SALES TEAMS
<p>Customer Service: Support dedicated to Participating Agencies. Ability to meet promised delivery timelines. Additional services offered. Conduct e-commerce. PPW Sub-Sections 2.3 & 2.4 and Section 6.0.</p>	15	5	75	<p>Comments:</p> <ul style="list-style-type: none"> - CUSTOMER CARE ORGANIZATION PROVIDES ONE SOURCE FOR ALL TECHNICAL, OPERATION, & BILLING SUPPORT - CUSTOMER CARE CENTER AVAILABLE 24x7 FOR QUESTIONS & ISSUES.
<p>Proven Experience: Success in providing products and services in a timely manner. Years in business, references and reputation. Experience with cooperative purchasing. PPW Sub-Section 1.2.</p>	15	5	75	<p>Comments:</p> <ul style="list-style-type: none"> - PREVIOUS AGREEMENTS WITH PPA. - SUPPORTED MEMBERSHIP WITH POSITIVITY TO FACILITATE ^{IMPLEMENTATION} OF THE AGREEMENT - PROVIDED REFERENCES; RECEIVED POSITIVE RESPONSES. - ALL VENDORS HAVE PROVEN
<p>Coverage: Ability to provide products and services for indicated coverage region including distribution, retail & service facilities, coordination of manufacturer and distribution, and staff availability. Clearly states distribution model and provides dealer list if applicable. PPW Section 3.0 and Exhibit 1.</p>	10	5	50	<p>Comments:</p> <ul style="list-style-type: none"> - SALES & SUPPORT OFFICES THROUGHOUT THE US w/ APPROX. 15,000 SALES REPS. - CUSTOMERS SERVED BY OVER 2500 RETAIL LOCATIONS.

Evaluation of SPRINT Business Proposal, RFP Number 2005
 Circle Response Type: Local National

<p>Conformance: Completeness of proposal and the degree to which the Proposer responded to the terms and all requirements and specifications of the RFP. Followed the response format and content, was clear and easily understood. Provided Term's and Condition's, if applicable. PPW Section 8.0 and 4.5 of RFP.</p>	5	3	15	<p>Comments:</p> <ul style="list-style-type: none"> - WELL-WRITTEN PROPOSAL - MISSING REFERENCES & EXHIBIT 1 FROM ATTACHMENT B - INCL. TABS & TOC'S BUT ATTACHMENT B IS BEHIND WRONG TABS AND HARD TO FIND.
<p>TOTAL</p>	100		490	<p>General Comments:</p>

Name of Evaluator Jamie Davis

Signature Jamie Davis

Date _____

Evaluation of ^{Sprint} Business Proposal, RFP Number 2005
 Circle Response Type: Local National

Proposal Evaluation Form

Proposals will be evaluated using a two-step process.

The **first step** evaluates the responsiveness of the proposer and determines 1) if the proposer is deemed fully responsive enabling the proposal to move to the second step and 2) if the proposal will be evaluated as a local response (within the State of Oregon) or a national response (covering the entire U.S. or a large region of the U.S.).

The **second step** of the evaluation process will only occur with proposals deemed fully responsive from the first step. The second step fully evaluates the proposer's response based on the criteria found in the proposal evaluation form.

STEP 1

Proposal Responsiveness

Component	YES	NO
Submitted on time	✓	
Proposal signed	✓	
Completed Proposer Workbook	✓	
Included pricing structure	✓	
Included references	✓	
Deemed Fully Responsive	YES	NO
Categorized as Local or National	Local	National

Evaluation of Fiscal 2019 Proposal, RFP Number 2005
 Circle Response Type: Local National

Proposal Evaluation Form

STEP 2

Full Evaluation of Proposal

Point Value Definitions

- 5- Excellent – Substantially exceeds requirements
- 4-Very Good- Meet all requirements
- 3- Good – Meets most requirements
- 2- Satisfactory – Minimally meets requirements
- 1- Unsatisfactory – Requirements essentially not met
- 0- No Response provided

Component Evaluated	Weight	Possible Points (0-5)	Total Points (Weight x PP)	Evaluator's Comments
<p><u>Pricing:</u> Product price and discounts proposed included favorable pricing for cooperative purchasing. Shipping conditions. PPW Section 7.0 and Pricing structure.</p>	25	5	125	<p>Comments: pricing based off catalog</p>
<p><u>Product Line (Score only categories proposed):</u> Breadth, variety, quality of product line and innovation of products. Warranty availability. PPW Section 9.0.</p>	15	5	75	<p>Comments: - OFFERS GPS FLEET TRACKING, MOBILE WORKFORCE MANAGEMENT, AND ASSET TRACKING - LIMITED WARRANTY BY FIELDLOCK - OTHER COMPONENTS COVERED UNDER MFG. WARRANTY.</p>

Evaluation of FIELDLOCK Proposal, RFP Number 2005

Circle Response Type: Local National

<p>Marketing: Marketing plan to promote the resulting contractual agreement and ability to incorporate use of agreement in their sales system throughout indicated coverage region. Willingness to allow training of salesforce. PPW Section 4.0.</p>	15	5	75	<p>Comments:</p> <ul style="list-style-type: none"> - IN-HOUSE MARKETING TEAM. - WILL MARKET TO PARTICIPATING AGENCIES BY TARGETED DIGITAL MARKETING. - OPEN TO TRAINING OF LOCAL & NAT. SALESFORCE.
<p>Customer Service: Support dedicated to Participating Agencies. Ability to meet promised delivery timelines. Additional services offered. Conduct e-commerce. PPW Sub-Sections 2.3 & 2.4 and Section 6.0.</p>	15	5	75	<p>Comments:</p> <ul style="list-style-type: none"> - FRONT-LINE SUPPORT TEAM. - ONLINE ORDERING VIA EXECUTIVE CONTRACTS - OFFERS WARRANTY REPAIR SERVICE.
<p>Proven Experience: Success in providing products and services in a timely manner. Years in business, references and reputation. Experience with cooperative purchasing. PPW Sub-Section 1.2.</p>	15	5	75	<p>Comments:</p> <ul style="list-style-type: none"> - HAS AGREEMENT WITH BUYING GROUP, HUAL, FOR OVER TWO YEARS.
<p>Coverage: Ability to provide products and services for indicated coverage region including distribution, retail & service facilities, coordination of manufacturer and distribution, and staff availability. Clearly states distribution model and provides dealer list if applicable. PPW Section 3.0 and Exhibit 1.</p>	10	4	40	<p>Comments:</p> <ul style="list-style-type: none"> - LIMITED RETAIL & DIST. CENTERS. - REGIONAL PLAYER w/ NAT. COVERAGE AND NO GEOGRAPHICAL RESTRICTIONS - PRODUCTS SHIPPED FROM SAN DIEGO, CA DIRECT TO CUSTOMER.

<p>Conformance: Completeness of proposal and the degree to which the Proposer responded to the terms and all requirements and specifications of the RFP. Followed the response format and content, was clear and easily understood. Provided Term's and Condition's, if applicable. PPW Section 8.0 and 4.5 of RFP.</p>	5	5	25	<p>Comments:</p> <ul style="list-style-type: none"> - PAPERWORK IS CLEAR - VERY WELL WRITTEN PROPOSAL - EASY TO FIND DETAILS - FOLLOWED PROPER FORMAT.
<u>TOTAL</u>	100		490	General Comments:

Name of Evaluator Jamie Davis

Signature Jamie Davis

Date _____

Evaluation of FREEDOM Proposal, RFP Number 2005

Circle Response Type: Local National



Proposal Evaluation Form

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The first step evaluates the responsiveness of the proposer and determines 1) if the proposer is deemed fully responsive enabling the proposal to move to the second step and 2) if the proposal will be evaluated as a local response (within the State of Oregon) or a national response (covering the entire U.S. or a large region of the U.S.).

The second step of the evaluation process will only occur with proposals deemed fully responsive from the first step. The second step fully evaluates the proposer's response based on the criteria found in the proposal evaluation form.

STEP 1

Proposal Responsiveness

Component	YES	NO
Submitted on time	✓	
Proposal signed	✓	
Completed Proposer Workbook	✓	
Included pricing structure	✓	
Included references	✓	
Deemed Fully Responsive	YES	NO
Categorized as Local or National	Local	National

Evaluation of AT&T Business Proposal, RFP Number 2005
 Circle Response Type: Local National

Proposal Evaluation Form

STEP 2
Full Evaluation of Proposal

Point Value Definitions

- 5- Excellent – Substantially exceeds requirements
- 4-Very Good- Meet all requirements
- 3- Good – Meets most requirements
- 2- Satisfactory – Minimally meets requirements
- 1- Unsatisfactory – Requirements essentially not met
- 0- No Response provided

Component Evaluated	Weight	Possible Points (0-5)	Total Points (Weight x PP)	Evaluator's Comments
<p><u>Pricing</u>: Product price and discounts proposed included favorable pricing for cooperative purchasing. Shipping conditions. PPW Section 7.0 and Pricing structure.</p>	25	5	125	<p>Comments:</p> <p>pricing was based off catalog</p>
<p><u>Product Line (Score only categories proposed)</u>: Breadth, variety, quality of product line and innovation of products. Warranty availability. PPW Section 9.0.</p>	15	5	75	<p>Comments:</p> <ul style="list-style-type: none"> - offers a wide range of wireless plans for voice, data, messaging, & roaming - uses core 4G LTE mobility network - voice service in more than 225 countries, data service in more than 200 countries, & LTE speeds in more than 82 countries / territories - wireless devices are covered under MFG. warranty

Evaluation of AT&T Business Proposal, RFP Number 2005
 Circle Response Type: Local National

<p><u>Marketing:</u> Marketing plan to promote the resulting contractual agreement and ability to incorporate use of agreement in their sales system throughout indicated coverage region. Willingness to allow training of salesforce. PPW Section 4.0.</p>	15	5	75	<p>Comments:</p> <ul style="list-style-type: none"> - DEDICATED MARKETING STAFF SUPPORTING GOVERNMENT SECTION - LOCATED IN ALL 50 STATES - VERY WILLING TO TRAIN NATIONAL SALES TEAMS
<p><u>Customer Service:</u> Support dedicated to Participating Agencies. Ability to meet promised delivery timelines. Additional services offered. Conduct e-commerce. PPW Sub-Sections 2.3 & 2.4 and Section 6.0.</p>	15	5	75	<p>Comments:</p> <ul style="list-style-type: none"> - PREMIUM CUSTOMER WEB-BASED PORTAL W/ SECURE ONLINE ACCESS 24x7 - ORDERS PLACED THROUGH AT&T ONLINE ORDERING & ACCT MGMT.
<p><u>Proven Experience:</u> Success in providing products and services in a timely manner. Years in business, references and reputation. Experience with cooperative purchasing. PPW Sub-Section 1.2.</p>	15	5	75	<p>Comments</p> <ul style="list-style-type: none"> - PREVIOUS AGREEMENTS WITH PPA. - SUPPORTED MEMBERSHIP W/ POSITIVITY TO FACILITATE ^{INCREASED} USE OF THE AGREEMENT - PROVIDED REFERENCES; RECEIVED POSITIVE RESPONSES.
<p><u>Coverage:</u> Ability to provide products and services for indicated coverage region including distribution, retail & service facilities, coordination of manufacturer and distribution, and staff availability. Clearly states distribution model and provides dealer list if applicable. PPW Section 3.0 and Exhibit 1.</p>	10	5	50	<p>Comments:</p> <ul style="list-style-type: none"> - ALL VENDORS HAVE PROVEN EXPERIENCE IN INDUSTRY - AT&T MOBILITY HAS RETAIL STORES IN ALL 50 STATES - AT&T HAS PURCHASING AGREEMENT WITH NEARLY 100 MANUFACTURERS - MULTIPLE DISTRIBUTION CHANNELS, KNOWN AS ^{ASIAN} 2 DISTRIBUTORS

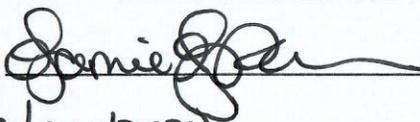
- MANY EXCEPTIONS WERE NOTED.

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<p><u>Conformance:</u> Completeness of proposal and the degree to which the Proposer responded to the terms and all requirements and specifications of the RFP. Followed the response format and content, was clear and easily understood. Provided Term's and Condition's, if applicable. PPW Section 8.0 and 4.5 of RFP.</p>	5	5	25	<p>Comments:</p> <ul style="list-style-type: none"> - PROPOSAL WAS VERY THOROUGH, EASY TO READ AND LAYOUT - ALL SECTIONS WERE ADDRESSED - T.O.C'S CLEARLY Laid OUT.
<p><u>TOTAL</u></p>	100		500	<p>General Comments:</p>

Name of Evaluator Jamie Davis

Signature 

Date 3/25/2020

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