

**LEAGUE OF OREGON CITIES**  
**TECHNOLOGY HARDWARE, SOFTWARE, AND RELATED SERVICES**  
**Solicitation No. 2495**

**Intent**

The League of Oregon Cities (LOC) served as Lead Agency to solicit proposals for Technology Hardware, Software, and Related Services. LOC works in cooperation with National Purchasing Partners “NPP” and its Government Division dba NPPGov, dba Public Safety GPO and dba Law Enforcement GPO (collectively hereinafter “NPPGov”), to service the LOC and NPPGov membership. The published Request for Proposal (RFP) contained provisions that permitted all members of LOC and NPPGov throughout the nation to “piggy-back” off the resulting Master Price Agreement.

**Determination for issuing RFP vs. Sealed Bid**

LOC has determined that it is advantageous for LOC to procure Technology Hardware, Software, and Related Services using a secure competitive RFP process evaluated based on “best value” rather than sealed bidding. Sealed bidding limits evaluation of offers solely to compliance with the requirements, provides no opportunity to compare the product and service offerings among the vendors, and uses price as the predominate deciding factor. Such limitations prevent LOC from awarding the most advantageous contract(s) to LOC and its members.

**Procedure**

LOC issued RFP 2495 on October 14, 2024.

The RFP was published in the Daily Journal of Commerce on October 14, 2024.

The RFP was published in USA Today on October 14, 2024.

The RFP Close Date was extended for the first time on November 22, 2024.

The RFP Close Date was extended for the second time on January 7, 2025.

The RFP closed on January 24, 2025.

The Intent to Award was announced on March 10, 2024

The RFP was awarded on March 24, 2025.

The RFP was posted to the following websites: [orcities.org](https://orcities.org) and [nppgov.com](https://nppgov.com).

The text of the published notice of solicitation is as follows:

**League of Oregon Cities (LOC)  
NOTICE OF SOLICITATION**

LOC intends to enter into a master price agreement to procure the following products and services for LOC members and make them available to all members of the national cooperative purchasing program National Purchasing Partners, LLC ("NPPGov").

**Ambulance and Medical Transport #2465  
Fitness and Wellness Services and Equipment #2470  
Document, Information, and Equipment Lifecycle Management #2475  
Temporary Structures and Fencing #2480  
Amphibious Rescue Vehicles and Equipment #2485  
Drug Screening Services and Related Supplies #2490  
Technology Hardware, Software, and Related Services #2495  
Corrections Supplies and Services #2496  
Nutrition and Hygiene Products and Services for Corrections and Government #2497  
School Safety and Security #2498  
Responses Due December 20, 2024**

For information or a copy of the Request for Proposal contact LOC,  
Procurement Specialist at [rfp@orcities.org](mailto:rfp@orcities.org) or download at [orcities.org](http://orcities.org).



October 14, 2024

**Affidavit of Publication**

To Whom It May Concern:

I am a duly authorized representative of MCA Russell Johns Associates LLC, the company handling the advertising matters for USA Today, a daily newspaper distributed within the United States.

A public notice ad was placed by League of Oregon Cities and was published in said newspaper within the marketplace section of the National USA Today Marketplace on October 14, 2024.

A handwritten signature in black ink, appearing to read 'Anthony Pacini', is written over a horizontal line.

Anthony Pacini

On this 14<sup>TH</sup> day of October, 2024, I attest that the attached document is a true, exact, complete, and unaltered tearsheet.

A handwritten signature in black ink, appearing to read 'William Regalado, Jr.', is written over a horizontal line.

Notary



WILLIAM REGALADO, JR.  
Notary Public  
State of Florida  
Comm# HH503994  
Expires 3/13/2028

LOC received a proposal(s) from the following vendor(s):

1. BB2 Technology Group
2. CompTIA
3. CVE Technologies Group
4. Howard Technology Solutions
5. Intuitus
6. LEO Technologies
7. Municipal Parking Services
8. Rezcomm
9. RTA Fleet
10. TPx Communications
11. Trafera
12. Westnet

Proposals were evaluated by LOC based on the criteria contained in the RFP and selected the following successful proposer(s):

1. BB2 Technology Group
2. CompTIA
3. CVE Technologies Group
4. Howard Technology Solutions
5. Intuitus
6. LEO Technologies
7. Rezcomm
8. RTA Fleet
9. TPx Communications
10. Westnet

## **Evaluation**

The evaluation was based on the following criteria as described in the RFP (weighted):

<b>Component Evaluated</b>	<b>Weight</b>
<b><u>Pricing:</u></b> Product price and discounts proposed included favorable pricing for cooperative purchasing. Shipping conditions.  <i><u>PPW Section 7.0 and Attachment D.</u></i>	25
<b><u>Product Line (Score only categories proposed):</u></b> Breadth, variety, quality of product line and innovation of products. Warranty availability.  <i><u>PPW Section 9.0 and Attachment C.</u></i>	15
<b><u>Marketing:</u></b> Marketing plan to promote the resulting contractual agreement and ability to incorporate use of agreement in their sales system throughout indicated coverage region. Willingness to allow training of salesforce.  <i><u>PPW Section 4.0.</u></i>	15
<b><u>Customer Service:</u></b> Support dedicated to Participating Agencies. Ability to meet promised delivery timelines. Additional services offered. Conduct e-commerce.  <i><u>PPW Sub-Sections 2.3 &amp; 2.4 and Section 6.0.</u></i>	15
<b><u>Proven Experience:</u></b> Success in providing products and services in a timely manner. Years in business, references, and reputation. Experience with cooperative purchasing.  <i><u>PPW Sub-Section 1.2.</u></i>	15
<b><u>Coverage:</u></b> Ability to provide products and services for indicated coverage region including distribution, retail & service facilities, coordination of manufacturer and distribution, and staff availability. Clearly states distribution model and provides dealer list if applicable.  <i><u>PPW Section 3.0 and Exhibit 1.</u></i>	10
<b><u>Conformance:</u></b> Completeness of proposal and the degree to which the Proposer responded to the terms and all requirements and specifications of the RFP. Followed the response format and content, was clear and easily understood. Provided Term's and Condition's, if applicable.  <i><u>PPW Section 8.0 and 4.5 of RFP.</u></i>	5
<b><u>TOTAL</u></b>	100

## **Pricing Structure**

**BB2 Technology Group:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**CompTIA:** Proposer provided a fixed pricing structure. See Price List Attachment in the resulting Master Price Agreement.

**CVE Technologies Group:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Howard Technology Solutions:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Intuitus:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**LEO Technologies:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Rezcomm:** Proposer provided a fixed pricing structure. See Price List Attachment in the resulting Master Price Agreement.

**RTA Fleet:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**TPx Communications:** Proposer provided a fixed pricing structure. See Price List Attachment in the resulting Master Price Agreement.

**Westnet:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

## **Additional Information**

National Purchasing Partners  
International Place, North Tower  
17930 International Boulevard  
Suite 900  
SeaTac, WA 98188

Marshall Stiles, Contract Manager  
marshall.stiles@mynpp.com  
nppgov.com