

**LEAGUE OF OREGON CITIES**  
**COMMERCIAL GRADE FURNITURE PURCHASE, LEASE, AND RENTAL**  
**Solicitation No. 2500**

**Intent**

The League of Oregon Cities (LOC) served as Lead Agency to solicit proposals for Commercial Grade Furniture Purchase, Lease, and Rental. LOC works in cooperation with National Purchasing Partners “NPP” and its Government Division dba NPPGov, dba Public Safety GPO and dba Law Enforcement GPO (collectively hereinafter “NPPGov”), to service the LOC and NPPGov membership. The published Request for Proposal (RFP) contained provisions that permitted all members of LOC and NPPGov throughout the nation to “piggy-back” off the resulting Master Price Agreement.

**Determination for issuing RFP vs. Sealed Bid**

LOC has determined that it is advantageous for LOC to procure Commercial Grade Furniture Purchase, Lease, and Rental using a secure competitive RFP process evaluated based on “best value” rather than sealed bidding. Sealed bidding limits evaluation of offers solely to compliance with the requirements, provides no opportunity to compare the product and service offerings among the vendors, and uses price as the predominate deciding factor. Such limitations prevent LOC from awarding the most advantageous contract(s) to LOC and its members.

**Procedure**

LOC issued an RFP (2500) on January 29, 2025.

The RFP was published in the Daily Journal of Commerce on January 29, 2025.

The RFP was published in USA Today on January 29, 2025.

The RFP closed on April 30, 2025.

The RFP was awarded on July 7, 2025.

The RFP was posted to the following websites: [orcities.org](http://orcities.org) and [nppgov.com](http://nppgov.com).

The text of the published notice of solicitation is as follows:

**League of Oregon Cities (LOC)  
NOTICE OF SOLICITATION**

LOC intends to enter into a master price agreement to procure the following products and services for LOC members and make them available to all members of the national cooperative purchasing program National Purchasing Partners, LLC ("NPPGov").

**Commercial Grade Furniture Purchase, Lease, and Rental #2500  
Equipment Rental and Sales #2505  
Park, Playground, and Recreation Equipment #2510  
Public Safety Medical Supplies, Equipment, and Monitors #2515  
Vocational Education Tools and Resources #2520  
Utility Vehicles and Alternative Transportation #2525  
Responses Due April 30, 2025**

For information or a copy of the Request for Proposal, contact LOC at [rfp@orcities.org](mailto:rfp@orcities.org) or download it from [orcities.org](http://orcities.org).

**LEAGUE OF OREGON  
CITIES**

**COMMERCIAL GRADE  
FURNITURE PURCHASE,  
LEASE, AND RENTAL #2500  
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Equipment Rental and Sales  
#2505**

**Park, Playground, and Recreation  
Equipment #2510**

**Public Safety Medical Supplies,  
Equipment, and Monitors #2515**

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Resources #2520**

**Utility Vehicles and Alternative  
Transportation #2525**

**Responses Due April 30, 2025**

For information or a copy of the Request for Proposal, contact LOC at [rfp@orcities.org](mailto:rfp@orcities.org) or download it from [orcities.org](http://orcities.org).

Published Jan. 29, 2025. 4023143

**Affidavit of Publication**

To: National Purchasing Partners - Marshall Stiles  
17930 International Blvd, Ste 900  
Seattle, WA, 98188

Re: Legal Notice 4023143, COMMERCIAL GRADE FURNITURE PURCHASE, LEASE, AND RENTAL #2500  
State of OR }  
County of Multnomah } SS:

I, Michelle A. Ropp, being duly sworn, depose and say that I am the Principal Clerk of the Daily Journal of Commerce, a newspaper of general circulation in the counties of CLACKAMAS, MULTNOMAH, and WASHINGTON as defined by ORS 193.101 and 193.020, published in Portland in the aforesaid County and State; that I know from my personal knowledge that the notice described as:  
COMMERCIAL GRADE FURNITURE PURCHASE, LEASE, AND RENTAL #2500  
LEAGUE OF OREGON CITIES  
a printed copy of which is hereto annexed, was published in the entire issue of said newspaper 1 time(s) in the following issues:  
**01/29/2025.**

**SEE EXHIBIT A**

State of Oregon  
County of Multnomah

SIGNED OR ATTESTED BEFORE ME ON 30<sup>th</sup> day of January 2025

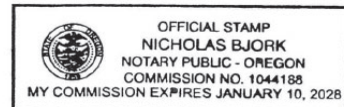
By:

*Michelle A Ropp*

Michelle A. Ropp

By:

*Nicholas Bjork*



Nicholas Bjork  
Notary Public, State of OR  
No. 1044188  
My commission expires on January 10, 2028


January 29, 2025

**Affidavit of Publication**

To Whom It May Concern:

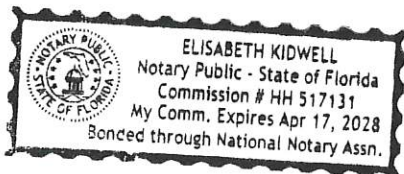
I am a duly authorized representative of MCA Russell Johns Associates LLC, the company handling the advertising matters for USA Today, a daily newspaper distributed within the United States.

A public notice ad was placed by the League of Oregon Cities (RFP #2500, #2505, #2510, #2515, #2520, #2525) and was published in said newspaper within the marketplace section of the National USA Today Marketplace on January 29, 2025.

  
\_\_\_\_\_  
Anthony Pacini

On this 29<sup>th</sup> day of January, I attest that the attached document is a true, exact, complete, and unaltered tearsheet.

  
\_\_\_\_\_  
Notary



LOC received a proposal(s) from the following vendor(s):

1. Agati, Inc.
2. Baresque USA LLC dba Botton + Gardiner
3. COE Distributing
4. Cook & Boardman Group
5. DIRT Environmental Solutions, Inc.
6. DREAMSEATS
7. Earlychildhood LLC dba Discount School Supply
8. Integra, Inc.
9. K-Log, Inc.
10. Loftwall
11. MiEN Company, Inc.
12. NATIONAL BUSINESS FURNITURE
13. OFFICE INTERIOR CONCEPTS
14. DSI Industries Inc. dba OFGO STUDIO
15. Pillar Designs LLC
16. Raynor Group
17. School Specialty LLC
18. Spacesaver Corporation

Proposals were evaluated by LOC based on the criteria contained in the RFP and selected the following successful proposer(s):

1. Agati, Inc.
2. Baresque USA LLC dba Botton + Gardiner
3. COE Distributing
4. Cook & Boardman Group
5. DIRT Environmental Solutions, Inc.
6. Earlychildhood LLC dba Discount School Supply
7. Integra, Inc.
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11. DSI Industries Inc. dba OFGO STUDIO
12. Pillar Designs LLC
13. Raynor Group
14. School Specialty LLC
15. Spacesaver Corporation

## **Evaluation**

The evaluation was based on the following criteria as described in the RFP (weighted):

| <b>Component Evaluated</b>   | <b>Weight</b> |
|--|---------------|
| <b><u>Pricing:</u></b> Product price and discounts proposed included favorable pricing for cooperative purchasing. Shipping conditions.<br><br><i><u>PPW Section 7.0 and Attachment D.</u></i>   | 25            |
| <b><u>Product Line (Score only categories proposed):</u></b> Breadth, variety, quality of product line and innovation of products. Warranty availability.<br><br><i><u>PPW Section 9.0 and Attachment C.</u></i>   | 15            |
| <b><u>Marketing:</u></b> Marketing plan to promote the resulting contractual agreement and ability to incorporate use of agreement in their sales system throughout indicated coverage region. Willingness to allow training of salesforce.<br><br><i><u>PPW Section 4.0.</u></i>  | 15            |
| <b><u>Customer Service:</u></b> Support dedicated to Participating Agencies. Ability to meet promised delivery timelines. Additional services offered. Conduct e-commerce.<br><br><i><u>PPW Sub-Sections 2.3 &amp; 2.4 and Section 6.0.</u></i>  | 15            |
| <b><u>Proven Experience:</u></b> Success in providing products and services in a timely manner. Years in business, references, and reputation. Experience with cooperative purchasing.<br><br><i><u>PPW Sub-Section 1.2.</u></i>   | 15            |
| <b><u>Coverage:</u></b> Ability to provide products and services for indicated coverage region including distribution, retail & service facilities, coordination of manufacturer and distribution, and staff availability. Clearly states distribution model and provides dealer list if applicable.<br><br><i><u>PPW Section 3.0 and Exhibit 1.</u></i> | 10            |
| <b><u>Conformance:</u></b> Completeness of proposal and the degree to which the Proposer responded to the terms and all requirements and specifications of the RFP. Followed the response format and content, was clear and easily understood. Provided Term's and Condition's, if applicable.<br><br><i><u>PPW Section 8.0 and 4.5 of RFP.</u></i>      | 5             |
| <b><u>TOTAL</u></b>  | 100           |

## **Pricing Structure**

**Agati:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Botton + Gardiner:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**COE Distributing:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Cook & Boardman:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**DIRTT Environmental Solutions:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Discount School Supply:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Integra:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**K-Log:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Loftwall:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**MiEN:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**OFGO Studio:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Pillar Designs:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Raynor:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**School Specialty:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Spacesaver:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Additional Information**

National Purchasing Partners  
International Place, North Tower  
17930 International Boulevard  
Suite 900  
SeaTac, WA 98188

Marshall Stiles, Contracts Manager  
marshall.stiles@mynpp.com  
nppgov.com