



UNIFIED
FLEET SERVICES

vs. Others

Unlike competitors who take a one-size-fits-all approach, UFS specializes in municipal fleet leasing with unmatched flexibility, budget alignment, and full compliance built-in.

"Since partnering with Unified Fleet Services, we've reduced maintenance costs by 40% and have far greater control over vehicle replacement cycles."

– Public Works Director,
Utah Municipality

	UNIFIED FLEET	OTHERS
Financing & Legal	Interest Rate	5-year TAX FREE treasury
	Contract	Municipal lease purchase agreement
	Term	1 year minimum, up to 7
	Payments	Deferred up to 1 year
	Ownership	Client owns the vehicles
	Prepayment / Early Termination	Charge rule of 78s or one year's annual interest (5–15% prepayment penalty)
	Refinance / Term Length	Contract allows refinance, extension, replacement at any time
Procurement & Liquidation	Dealership	Ours or yours
	Upfitter	Use our partners, your favorites, or do it yourself!
	Liquidation	Buy and hold or let us sell it for you
	Profit / Equity after Sale	100% yours**
	Prepaid Maintenance Plan	Available; but not required
	Approved Service Shops	Any approved by the manufacturer and you!
	Mileage Restrictions	None! Residual value benchmarked from actual usage. Adjustments made as needed.
Admin / HSA	Vehicles	Any you want!
	Graphics	Yes
	Return Flexibility	Cash out when profitable or not being used
First Responder	Vehicles	Any you want!
	Police Upfit	Built into the payments
	Medic Upfit	Built into the payments
	Radios, Laptops, etc.	Yes
	SWAT Equipment	Yes
	UC / Detective Units	Turn in as soon as they're burned! ***
	Brush Trucks	Yes
	Implement	Yes
PW: Streets & Roads	Vehicles	Any you want!
	Flatbeds / Service Body	Built into the payments
	Heavy Equipment	Tractor trailers to snowplows, we do anything
	"Yellow Iron"	Dozers, backhoes, graders, and more!

*Based on delivery back to UFS to sell. **Equity/Profit net of any pre-approved seller fees, repairs, etc. No fees from UFS if sales is in conjunction with the start of a new lease. ***Vehicles may not be profitable, any shortfall discussed upfront.

Unified Fleet Services

**LET'S TALK ABOUT
YOUR FLEET!**
855-513-5338 • unifiedfleetservices.com

Overview



LEASING PROGRAM HIGHLIGHTS

FLEXIBLE LEASING TERMS: Our lease purchase agreements include 3 years of active leasing followed by an optional 2-year buyout option, offering municipalities control and flexibility over their fleet. Large and specialty equipment such as fire trucks can be leased for up to 15 years..

CUSTOMIZATION & UPFITTING AT COST: Specialized modifications for law enforcement, fire departments, and other municipal needs, including emergency lights, sirens, and heavy-duty equipment.

FINANCIAL FLEXIBILITY: Payments are structured to accommodate budget cycles, with options to defer initial payments to align with fiscal refresh periods.



FINANCIAL IMPACT

REDUCED OPERATING COSTS: Newer vehicles typically yield a 28-35% reduction in fuel expenses and up to 50% in tire costs due to better mileage and durability.

MAINTENANCE SAVINGS: The full warranty covers major repairs and routine maintenance, significantly lowering the cost of upkeep.

DEPRECIATION MANAGEMENT: With our leasing program, municipalities can recapture up to 75% of a vehicle's value, mitigating the financial impact of depreciation.



PROCESS & COMPLIANCE

SIMPLIFIED PROCEDURES: Quick setup via digital agreements and straightforward terms.

LEGAL ASSURANCE: Compliance with municipal requirements ensured, with necessary documentation and legal review for significant transactions.



CONCLUSION

Embrace cost-effective, efficient, and flexible fleet management solutions tailored to meet the unique needs of municipalities. Optimize your fleet operations and reduce financial strain with our specialized leasing programs designed for sustainability and operational excellence.

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