

**LEAGUE OF OREGON CITIES  
FIRE APPARATUS, AMBULANCE, AND OTHER FIRST RESPONDER VEHICLES,  
ACCESSORIES, AND SERVICE  
Solicitation No. 2560**

**Intent**

The League of Oregon Cities (LOC) served as Lead Agency to solicit proposals for Fire Apparatus, Ambulance, and Other First Responder Vehicles, Accessories, and Service. LOC works in cooperation with National Purchasing Partners (NPP) and its Government Division dba NPPGov, dba Public Safety GPO, and dba Law Enforcement GPO (collectively hereinafter “NPPGov”), to service the LOC and NPPGov membership. The published Request for Proposal (RFP) contained provisions that permitted all members of LOC and NPPGov nationwide to “piggy-back” on the resulting Master Price Agreement.

**Determination for issuing RFP vs. Sealed Bid**

LOC has determined that it is advantageous for LOC to procure Fire Apparatus, Ambulance, and Other First Responder Vehicles, Accessories, and Service using a secure competitive RFP process evaluated based on “best value” rather than sealed bidding. Sealed bidding limits evaluation of offers solely to compliance with the requirements, provides no opportunity to compare the product and service offerings among the vendors, and uses price as the predominate deciding factor. Such limitations prevent LOC from awarding the most advantageous contract(s) to LOC and its members.

**Procedure**

LOC issued RFP 2560 on September 15, 2025.

The RFP was published in the Daily Journal of Commerce on September 15, 2025.

The RFP was published in USA Today on September 15, 2025.

The RFP Close Date was extended on November 14, 2025.

The RFP closed on December 5, 2025.

The RFP was awarded on January 29, 2026 .

The RFP was posted to the following websites: [orcities.org](http://orcities.org) and [nppgov.com](http://nppgov.com).

The text of the published notice of solicitation is as follows:

**League of Oregon Cities (LOC)  
NOTICE OF SOLICITATION**

LOC intends to enter into a master price agreement to procure the following products and services for LOC members and make them available to all members of the national cooperative purchasing program, National Purchasing Partners, LLC (“NPPGov”).

**CONNECTIVITY SOLUTIONS FOR PUBLIC SAFETY  
AND GOVERNMENT #2550**

**FIRE FIGHTING EQUIPMENT, SCBA,  
AND PROTECTIVE GEAR #2555**

**FIRE APPARATUS, AMBULANCE, AND OTHER FIRST RESPONDER  
VEHICLES, ACCESSORIES, AND SERVICE #2560**

**Responses Due November 14, 2025**

For information or a copy of the Request for Proposal, contact LOC at [rfp@orcities.org](mailto:rfp@orcities.org) or download it from [orcities.org](http://orcities.org).



September 15, 2025

**Affidavit of Publication**

To Whom It May Concern:

I am a duly authorized representative of MCA Russell Johns Associates LLC, the company handling the advertising matters for USA Today a daily newspaper distributed within the United States.

A public notice ad was placed by League of Oregon Cities (RFP #2550 #2555#2540 #2560) and was published in said newspaper within the marketplace section of the National USA Today Marketplace on September 15, 2025.

  
\_\_\_\_\_  
Anthony Pacini

On this 15th day of September, I attest that the attached document is a true, exact, complete, and unaltered tearsheet.

  
\_\_\_\_\_  
Notary



Russell Johns Associates 17110 Gunn Hwy, Odessa Florida 33556

**LEAGUE OF OREGON  
CITIES  
MULTIPLE SOLICITATIONS  
Responses Due  
November 14, 2025  
NOTICE OF SOLICITATION**

LOC intends to enter into a master price agreement to procure the following products and services for LOC members and make them available to all members of the national cooperative purchasing program (National Purchasing Partners, LLC "NPPGov").

**CONNECTIVITY SOLUTIONS FOR PUBLIC SAFETY AND GOVERNMENT #2550**  
**FIRE FIGHTING EQUIPMENT, SCBA, AND PROTECTIVE GEAR #2555**  
**FIRE APPARATUS, AMBULANCE, AND OTHER FIRST RESPONDER VEHICLES, ACCESSORIES, AND SERVICE #2560**

**Responses Due November 14, 2025**

For information or a copy of the Request for Proposal, contact LOC at [fp@orcities.org](mailto:fp@orcities.org) or download it from [orcities.org](http://orcities.org).

Published Sep. 15, 2025. 409124

Daily Journal of Commerce  
 1618 SW First Ave., Suite 400  
 Portland, OR, 97201  
 Phone: 503-226-1311 Fax: 503-222-5358

**DJC OREGON**

**Affidavit of Publication**

To: National Purchasing Partners - Marshall Stiles  
 17930 International Blvd, Ste 900  
 Seattle, WA, 98188

Re: Legal Notice 4091249, CONNECTIVITY SOLUTIONS FOR PUBLIC SAFETY AND GOVERNMENT #2550

State of OR )  
 ) SS:  
 County of Multnomah )

I, Michelle A. Ropp, being duly sworn, depose and say that I am the Principal Clerk of the Daily Journal of Commerce, a newspaper of general circulation in the counties of CLACKAMAS, MULTNOMAH, and WASHINGTON as defined by ORS 193.010 and 193.020, published in Portland in the aforesaid County and State; that I know from my personal knowledge that the notice described as:  
 CONNECTIVITY SOLUTIONS FOR PUBLIC SAFETY AND GOVERNMENT #2550  
 LEAGUE OF OREGON CITIES  
 a printed copy of which is hereto annexed, was published in the entire issue of said newspaper 1 time(s) in the following issues:  
**09/15/2025.**

**SEE EXHIBIT A**

State of Oregon  
 County of Multnomah

SIGNED OR ATTESTED BEFORE ME ON 17<sup>th</sup> day of September 2025

By: Michelle A. Ropp  
 Michelle A. Ropp

By: Nicholas Bjork

OFFICIAL STAMP  
 NICHOLAS BJORK  
 NOTARY PUBLIC - OREGON  
 COMMISSION NO. 1044188  
 MY COMMISSION EXPIRES JANUARY 10, 2028

Nicholas Bjork  
 Notary Public, State of OR  
 No. 1044188  
 My commission expires on January 10, 2028

LOC received a proposal from the following vendor(s):

Azuga  
BME Fire Trucks  
Brindlee Mountain Fire Apparatus  
Bulldog OEM Services  
Cascade Fire  
Finsen Tech  
Fort Garry Five Trucks  
Fouts Bros  
FYREBX  
Garage Technologies  
Hol-Mac Corp.  
ITURRI America  
Life-Assist, Inc.  
ONE Boat  
Pierce Manufacturing  
Rebel Strike  
REV Group Inc.  
Rosenbauer America  
SAFE Boats International  
Sutphen Corporation  
TOMAR Electronics  
Total Wireless Data

LOC evaluated proposals against the RFP criteria. LOC awarded the following proposer(s):

Azuga  
BME Fire Trucks  
Brindlee Mountain Fire Apparatus  
Bulldog OEM Services  
Fort Garry Five Trucks  
FYREBX  
Garage Technologies  
Hol-Mac Corp.  
ITURRI America  
ONE Boat  
Pierce Manufacturing  
Rebel Strike  
REV Group Inc.  
Rosenbauer America  
SAFE Boats International  
Sutphen Corporation  
TOMAR Electronics

## **Evaluation**

The evaluation was based on the following criteria as described in the RFP (weighted):

<b>Component Evaluated</b>	<b>Weight</b>
<b>Pricing:</b> Product price and discounts proposed included favorable pricing for cooperative purchasing. Shipping conditions. <i>PPW Section 7.0 and Attachment D.</i>	25
<b>Product Line (Score only categories proposed):</b> Breadth, variety, quality of product line and innovation of products. Warranty availability. <i>PPW Section 9.0 and Attachment C.</i>	15
<b>Marketing:</b> Marketing plan to promote the resulting contractual agreement and ability to incorporate use of agreement in their sales system throughout indicated coverage region. Willingness to allow training of salesforce. <i>PPW Section 4.0.</i>	15
<b>Customer Service:</b> Support dedicated to Participating Agencies. Ability to meet promised delivery timelines. Additional services offered. Conduct e-commerce. <i>PPW Sub-Sections 2.3 &amp; 2.4 and Section 6.0.</i>	15
<b>Proven Experience:</b> Success in providing products and services in a timely manner. Years in business, references, and reputation. Experience with cooperative purchasing. <i>PPW Sub-Section 1.2.</i>	15
<b>Coverage:</b> Ability to provide products and services for indicated coverage region including distribution, retail & service facilities, coordination of manufacturer and distribution, and staff availability. Clearly states distribution model and provides dealer list if applicable. <i>PPW Section 3.0 and Exhibit 1.</i>	10
<b>Conformance:</b> Completeness of proposal and the degree to which the Proposer responded to the terms and all requirements and specifications of the RFP. Followed the response format and content, was clear and easily understood. Provided Term's and Condition's, if applicable. <i>PPW Section 8.0 and 4.5 of RFP.</i>	5
<b><u>TOTAL</u></b>	100

Number of Proposers	Proposer	Pricing Score	Product Line Score	Marketing Score	Customer Service Score	Proven Experience Score	Coverage Score	Conformance Score	Total Score	Rank
1	Azuga	108	55	45	55	50	33	18	365	11
2	BME Fire Trucks	83	55	55	55	60	33	18	360	13
3	Brindlee Mountain Fire Apparatus	108	60	50	50	55	33	17	373	6
4	Bulldog OEM Services	100	60	45	55	60	30	18	368	9
5	Cascade Fire	67	35	25	25	25	20	8	205	20
6	Finsen Tech	100	45	50	45	45	33	15	333	18
7	Fort Garry Five Trucks	108	60	65	60	60	37	20	410	1
8	Fouts Bros	NA	NA	NA	NA	NA	NA	NA	NA	NA
9	FYREBX	92	60	60	60	50	37	18	377	3
10	Garage Technologies	92	55	60	55	45	33	18	358	14
11	Hol-Mac Corp.	100	60	55	55	60	33	18	382	2
12	ITURRI America	100	60	50	50	60	37	17	373	6
13	Life-Assist, Inc.	NA	NA	NA	NA	NA	NA	NA	NA	NA
14	ONE Boat	92	60	50	55	55	33	18	363	12
15	Pierce Manufacturing	83	60	50	55	65	43	18	375	5
16	Rebel Strike	100	55	60	50	50	33	18	367	10
17	REV Group Inc.	92	50	45	45	50	33	18	333	18
18	Rosenbauer America	100	50	45	45	50	37	17	343	16
19	SAFE Boats International	92	60	55	50	60	37	18	372	8
20	Sutphen Corporation	100	55	40	50	60	33	15	353	15
21	TOMAR Electronics	100	60	60	50	55	33	18	377	3
22	Total Wireless Data	100	45	45	45	50	33	18	337	17

Evaluators' comment: Fouts Bros and Life-Assist withdrew their proposal

## **Pricing Structure**

**Azuga:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**BME Fire Trucks:** Proposer provided a fixed pricing structure. See Price List Attachment in the resulting Master Price Agreement.

**Brindlee Mountain Fire Apparatus:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Bulldog OEM Services:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Fort Garry Five Trucks:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**FYREBX:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Garage Technologies:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Hol-Mac Corp:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**ITURRI America:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**ONE Boat:** Proposer provided a fixed pricing structure. See Price List Attachment in the resulting Master Price Agreement.

**Pierce Manufacturing:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Rebel Strike:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**REV Group Inc.:** Proposer provided a discount off list price and a fixed pricing structure. See Price List Attachment in the resulting Master Price Agreement.

**Rosenbauer America:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**SAFE Boats International:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Sutphen Corporation:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**TOMAR Electronics:** Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

**Additional Information**

National Purchasing Partners  
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17930 International Boulevard  
Suite 900  
SeaTac, WA 98188

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