



## Facility managers are using flexible staffing solutions to get more accomplished, quickly and within budget

As a reliable support arm to facility and maintenance managers, Tradesmen International helps you:

- Expedite the completion of in-house projects ranging from full facility upgrades and HVAC retrofits to boiler room maintenance, interior renovations, and more
- Overcome the challenge of finding reliable skilled workers during the current labor shortage
- Access proven, skilled workers covering all trades at all skill levels on a “precisely as needed” basis
- Substantially reduce labor costs related to payroll, recruitment, and onboarding
- Increase project workforce productivity and minimize costs related to workers’ compensation, unemployment, and back-office expenditures



## Frequently Asked Questions

**Q.** How does Tradesmen help solve a variety of facility management issues?

**A.** We’ve been recruiting and retaining skilled trades for nearly 30 years. We draw from our massive employee database to give you access to a diverse group of professional craft workers, at all different skill levels. These range from Carpenters, Drywallers, Electricians, HVAC Techs, Plumbers, and Welders to General Laborers, General Maintenance Workers, Painters, and more. Our flexible staffing model allows you to properly align “worker to need” enabling you to do more with your budget dollars.

**Q.** How can Tradesmen help with my challenge of having more work than budget dollars?

**A.** It’s unrealistic to have a full-time staff of tradespeople to meet every situation. The Tradesmen solution allows you to supplement your core staff with our on-demand, high-quality craft workers. Unlike expensive subcontractors, our craft workers are under your supervision allowing you to control the work, the timetable, and quality standards. Because you can ramp up projects quickly, and return our employees when no longer needed, you’ll reduce downtime and maintenance costs, and accomplish more for less.

**Q.** How is Tradesmen able to deliver quality and proven tradespeople when we’re having trouble finding good employees?

**A.** It’s what we do and have done for 30 years. We have a network of over 200 full-time recruiters who vet, onboard, and retain our skilled workforce. Our craft workers are not temporary; rather they are our employees and move from one project to another as our alliance partners’ needs change. Though we are always seeking additional team members to meet new customer workloads and our growth, many of our craft workers have been working for Tradesmen for years.

**Q.** How short of notice can I provide Tradesmen to get quality craft workers?

**A.** Decades of experience show that if clients provide a 4-5 working day notice of trade needs, our ability to provide quality people is unequalled in the industry. Of course, we frequently support overnight requests and do so efficiently and with high satisfaction. Your local Tradesmen representative is available 24/7 to ensure you are fully satisfied with every contingent employee mobilized to your facility.

**Q.** How can Tradesmen help us with high-demand vs. low-demand workload cycles?

**A.** With Tradesmen as a partner, you focus on maintaining your core team and supplementing with our skilled craft workers *only as needed*. This allows you the flexibility to bring in help when demand is high and to send them back when the workload lessens. By flexing our team in and out to meet the demands of changing workloads, you avoid the challenges and costs of finding, hiring, and dismissing staff; you’ll also lessen related legal and regulatory compliance risk, which falls to us.

**Q.** How does Tradesmen ensure a more reliable and experienced trade professional?

**A.** Every Tradesmen International employee completes a stringent vetting process that includes face-to-face interviews and skills testing. Client satisfaction surveys are studied, per employee, ensuring our trades exceed client expectations.

**Q.** How else can Tradesmen assist? **A.** Tradesmen can assist in several ways:

- During shutdowns or slower operational times, you can ramp up with our tradespeople to complete critical or time-sensitive projects. This can include whatever range of trades and skills your project requires.
- If you lost a key person or are short due to vacation days, sickness, an accident, leave of absence, turnover, or any other reason, our tradespeople can fill the gap.
- If a large event, storm, emergency, or other issue requires attention beyond your teams’ capabilities or available hours, our people can help carry the burden.
- When the work orders are piling up faster than you can complete them with your existing team, we can step in and work side by side with your team to clear the backlog.



**Tradesmen stands prepared to deliver field-tested skilled trades on a “precisely as needed” basis to support and strengthen your in-house facility staff.**



*“By supplementing my in-house facility staff with Tradesmen’s skilled employees, we no longer have to worry about project or maintenance backlogs, and we don’t have to scramble when we have a bigger project to tackle, like upgrading our HVAC system or even emergency repairs. Tradesmen makes it easy for our in-house staff to keep control of the project, respond to issues quickly, and stay within budget.”*

• Cara Lee  
University Facility Manager

**We provide the following types of workers, who all emphasize Safety, Productivity and Craftsmanship:**

- Carpenters
- Drywallers
- Electricians
- HVAC Techs
- Plumbers
- Welders
- Painters
- General Laborers
- General Maintenance Workers



**Safety is Tradesmen International’s #1 Core Value**

Safe behavior doesn’t just happen. We know that qualified and knowledgeable employees are safe employees. That’s why we provide our employees access to ongoing safety training opportunities, motivational communications, and industry-leading resources, such as OSHA training, to keep safety top-of-mind. Safety education offers the knowledge and skills workers need to avoid risk and to respond to workplace hazards correctly and safely.

Contact your local Account Executive with any questions or to request local skilled workers:  
**833.260.2864**  
Or order online: [tradesmeninternational.com](https://tradesmeninternational.com)



Access craft professionals for your institutional project or contact us for additional staffing service details.

**#KeepSafetyOne**



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